

## **Historic, Archive Document**

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# Bancroft's Beautiful Flowers

## 1920



A BARBERRY HEDGE

What work, care and thought, combined with a small investment will do.

In no way can you invest your money, that will bring you such returns as a porch like this. It does not need to be so large and elaborate, but in some way fix up your porch, no matter how small, with our Plants, Shrubs and Vines.

SEE COLLECTIONS PAGES 27-28-29-37

## JOSEPH BANCROFT & SON, Inc.

Lock Box 35

CEDAR FALLS, IOWA

Telephone 44

## TO OUR CUSTOMERS

### THIS IS A CATALOG OF DEPENDABLE THINGS

We do not sacrifice quality for price. You cannot get something for nothing. Our rapidly growing trade is with the class of people who are willing to pay a reasonable price for merchandise of quality. We do business on this principle—one good plant that grows and blooms is worth half a dozen that are grown so crowded and weak that they never make a good plant, no matter how you pet and fuss with them.

Our list is not as large as some, but you will find that we have discarded the varieties that are not suitable here and list only those we know will prove satisfactory to you.

#### SERVICE

Service means quality of goods plus the ability to care for your orders in such a manner that you will come again—Our ever increasing trade shows that we have both and we are giving them to our customers.

Any order that does not prove satisfactory in every way we are ready and glad to make it right—if proper claim is made within a reasonable time after time of shipment.

**Errors.** If goods received are not as expected, compare with order, read Catalogue carefully and if we are in the wrong, write us at once. Every just complaint will have immediate attention.

**Remit** by bank draft, express order, postoffice order or registered letter.

**To Responsible parties** goods will be sent on approval.

**Plants by Express.** Have your plants, shrubs, etc., sent by express when you can possibly do so. Under the new ruling they go at special rates, making the cost very reasonable. We guarantee safe arrival of all goods by express.

**NOTICE. Plants by Mail.** Add 10 cents postage on all small orders of \$1.00 or less for small plants to be sent by mail, prices given in this Catalogue are not prepaid. Postage or express is to be paid by purchaser. All large plants must be sent by express.

#### POINTS ON THE CULTURE OF FLOWERS

**Treatment of Plants Received by Mail.** If plants are wilted, immerse them in water without removing the packing material and allow them to remain for half an hour. Then unpack and set in small pots in rich fibrous loam, shade from the sun and sprinkle foliage every day, being careful not to overwater the roots until the plants begin to grow, after which they may be shifted to larger pots if necessary.

**Soil in Which to Pot Plant.** The best soil for most plants is composed of two-thirds good garden soil, and one-third well-rotted manure, well-mixed up together. If not naturally sandy, it is well to add some sharp sand.

**Watering.** Whenever the plants are dry, water so that the earth will be saturated, and no more. No water should be allowed to remain in the saucers under the pots except in the case of aquatic plants. Soft-wooded beds require much more water than hard-wooded ones.

**Drainage** is of the utmost importance. Every large pot should have at least an inch of broken not, shredded moss or charcoal in the bottom.

**Syringing.** All plants are benefitted by liberal spraying two or three times a week on the under side of the leaf.

**Air.** Ventilate well every day when air above freezing point can be admitted. Do not allow cold air to blow directly against plants.

**Insects.** One of the most disgusting of these is the Scale which attacks the Ferns, Palms, Ivies, etc., lodging on the stem and under side of leaf. There is no remedy but scraping off and destroying. A severe scrubbing with an old tooth brush and soap will remove the scale. Mealy bugs lodge in the axils of the leaves and are easily removed by using an old tooth brush. Red spider shows itself in a brown dried condition of the leaves and is an indication of too dry an atmosphere. Sponge, sprinkle or wash the leaves often and thoroughly. The Green Fly or Aphis, is best destroyed by tobacco smoke, if the smoke can be confined about the plants; otherwise a tobacco tea, made by steeping one pound of tobacco stems in four or five gallons of water can be used. Dip the plants in the liquid, or sprinkle them thoroughly with it; or moisten the plants with water and sprinkle tobacco dust over them, letting it remain until the usual watering washes off.

**Worms in the Soil.** Lime water will usually expel them without injury to the plant, one part lime to twenty parts of water, and when clear, give one or two waterings.

**Mildew.** A whitish or moldy appearance of the leaves. It is caused by a sudden change in the atmosphere from great heat to cold, or by a draft from open windows or door. At first appearance dust them with sulphur.

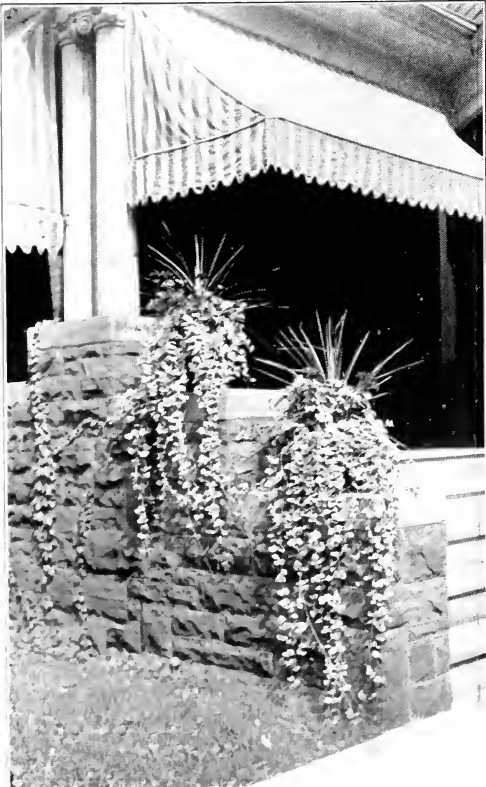
#### PRICE OF INSECTICIDES.

**Tobacco Dust.** 20 cents per lb., prepaid.

**Tobacco Whale Oil Soap.** 20 cents per ½ lb. pkg.

**Nicotine Paper.** 8 cents per sheet, 4 sheets for 25 cents.

**Nicotine Extract.** 60 cents per ½ pint bottle prepaid.



Vinca Major and Draceana Indivisa



## CUT FLOWERS

In design work and loose cut flowers we are better than ever prepared to care for your wants. During the fall and winter of 1919, when stock has been so scarce and high, we have taken care of every retail order sent us—some we have had to substitute, but we have given them something. With 55,000 feet of glass devoted to flowers, our excellent facilities for storing and shipping, we are sure that you cannot do as well elsewhere. We carry on hand the largest stock of seasonable cut flowers in Central Iowa, even in the largest cities few firms carry the stock that we do. Frequently persons are undecided what to order and at such times you may leave the selection to us, stating what you wish to use them for and the price you wish to pay.

**WHEN TO ORDER.** Give us as much time as possible. Do not be afraid to order even a week or two ahead. You are sure of getting just what you want. Where an order is not sent in until the last thing, we sometimes have to substitute either in kind or color of flower wanted.

All customers will please notice that orders for early morning shipment must be in the night before. Our postoffice closes at 7 p. m. If you are not sure that your order will reach us before that time, it is safer to wire us. Telephone messages can be sent after 8 p. m. at considerable reduction. It is always best to telephone or telegraph your order when time is limited, as you are then sure of reaching us on time. **Don't trust the mails;** trains are often late and we often do not receive orders on time.

**SUNDAY MAIL.** If your order is sent by mail for Monday shipment, be sure and affix a special delivery stamp if letter is liable to reach here on Sunday, as we do not receive all our Sunday mail until Monday morning.

**HOW TO ORDER.** When time is limited, always order by telephone or telegraph. If order by mail is for immediate shipment, please affix a special delivery stamp.

**FLOWERS BY EXPRESS.** All cut flowers, designs, etc., packed to carry long distance safely, either winter or summer.

**RESPONSIBILITY.** While we exercise the greatest care to have all flowers reach their destination on time, and will not ship unless we are reasonably sure they will reach you on time, we positively will not be responsible for delays in trains, wrecks, or express agents' negligence. **Should your flowers reach you too late, accept them under protest, do the best you can with them. If for a funeral, lay them on the grave, we will share the loss with you and take care of any claim against express company.**

**OUR SHIPPING FACILITIES.** The fact that the great harvester companies have their general agencies in this city is in itself a sufficient guarantee that there are none better in northern Iowa.

## Flowers for the House the Season Through.

You enjoy having flowers in the home and having them on the table when you have a few friends in; why not have them oftener? Part of the year you cannot grow them, but we make it easy for you to have them whenever you like, at a small cost. **Our \$1 and \$2 boxes of cut flowers sent prepaid anywhere is always suitable whatever the occasion.**

For the home, for a party, or for a sick friend. Just mail us your card and \$1 with the address of the person who is to receive it, and we will do the rest. We know you will be pleased.

### Very Important

#### HOW TO KEEP YOUR CUT FLOWERS

All design work. Leave in the boxes and set in a cool cellar until ready to use.

**Loose Flowers.** Remove from boxes at once, clip the ends of stems and put them in water and set in cellar, using deep vase with plenty of water at bottom, and see that the stems are down in the water. By securing loose flowers early and keeping them 12 to 24 hours before using, you double the value of the flowers.

**Assorted Boxes** of loose cut flowers and greens, suitable for any occasion, at \$1, \$2, \$3, \$5 and \$10. Try one of our \$1 boxes for your sick friends. It will surprise and please them, and nothing will cheer them more. Sent prepaid anywhere for \$1 and upward.

**FLOWERS BY MAIL.** On request we often send small boxes of loose cut-flowers by mail, as a rule they reach their destination all right, especially carnations, but much prefer sending by express, as flowers carry better and cheaper. If orders are to go out by mail, add 20c postage which includes special delivery stamp.

**TERMS AND CONDITIONS.** Cut flowers are strictly cash, and payment must be made immediately on receipt of flowers. We seldom send C. O. D. It often embarrasses those who buy, and it is a needless expense.

**COMPLAINTS** to be allowed must be made immediately on receipt of flowers.



**Tumbler Baskets**—Filled with flowers—a most appropriate gift. \$1, \$2, \$3, and \$5 each.

## HOLIDAYS

Owing to the ordinary demand, it is sometimes impossible to give you exactly the kind of flowers ordered. We do our best, but our customers will find we can give better values in mixed boxes of our own selection, \$2, \$3, \$5, \$10.

### DECORATION DAY

One of the hardest days of the year to supply the demand. If the weather is hot and damp, it is a time of poor quality and high prices. We shall endeavor to bill all stock at most reasonable prices, according to quality. Prices from May 28th to June 1st will be about as follows: **Carnations**, \$1.50 and \$2.00 per dozen; **Roses**, \$1.00, \$1.50, \$2.00 per dozen, extra fancy, \$3.00; **Mrs. Russell and Columbia**, \$2.00 and \$4.00 per dozen, extra long, \$6.00 per dozen; **Jasmines**, 50 cents per dozen, \$3.50 per 100; **Gladiolus**, \$3.00 per dozen; **Lilies**, \$4.00 per dozen.

### MOTHER'S DAY

Usually observed in all churches the second Sunday in May. Wear a flower for mother's sake, a white one for the mother that is dead, and a colored one for the one who is living. **Carnations**, assorted colors, one-third white, \$1.50 per dozen; fancy, \$2.00 per dozen.

**White Carnations** alone, our very finest, \$2.00 per dozen. **Roses**, \$1, \$1.50, \$2, \$3, \$4 per dozen. Short stemmed roses, assorted colors, \$1 per dozen, \$7 per 100.

### Florist Telegraph Delivery FLOWERS DELIVERED To Any Part of The World

We have a representative in, or near every city, town or hamlet, who will fill and deliver anywhere any order, on short notice through our co-operative telegraph system.

### PATRIOTIC DESIGNS

We are well prepared to handle any order for the funerals of our Soldier Dead. Any special form made up in a satisfactory manner at reasonable prices. All designs for Military Funerals are draped with finest quality red, white and blue ribbon. We quote two very appropriate and beautiful pieces:

**Flag.** On panel of Magnolia, \$20, \$30, \$40.  
**Wreath of White with Cross of Red** inside wreath, \$18, \$25, \$35.

In ordering always use telegraph or telephone in preference to letter where immediate shipment is desired.

### SEASONABLE PRICE LIST OF LOOSE CUT FLOWERS

**SWEET PEAS.** Season, January 1 to June 1, 25 cents and 35 cents per dozen, after May 1, 50 cents per bunch of 25.

**LILIES, Harrissi and Callas.** Season almost the entire year, 50 cents each, \$5.00 per dozen; Large quantities always on hand at Easter at regular prices. All large buds count same as flowers on Easter Lilies and average the dozen, eight open flowers. Place your Easter orders early.

**CORSAGE BOUQUETS** — Made up of assorted flowers and tied with ribbon, \$1, \$2, \$3 each.  
**ASPARAGUS PLUMOSUS.** Sprays, 25 and 50 cents per dozen.

**SPRENGERI.** Sprays, 25c and 50c per dozen.

**SMILAX.** 35 cents per string of 4 to 5 feet; \$3.50 per dozen strings.

**CHRYSANTHEMUMS.** All the popular colors. Season, October 15 to December 15. Good flowers, \$2.00 per dozen; fancy, \$3 to \$5 per dozen; extra fancy, \$6 per dozen.

**MARGUERITES.** White and Yellow.. In season, 35 cents per dozen.

**DUTCH HYACINTHS.** January 15 to April 10. 20 cents each; \$2 per dozen.

**NARCISSUS, Double and Single Yellow.** Season, February 1 to April 10, \$1.50 and \$2 per dozen.

**Paper White.** Season, December 15 to February 1, \$1.50 per dozen.



Mrs. Russell Roses

ON ALL SMALL ORDERS FOR PLANTS THAT GO BY MAIL ADD 10c FOR POSTAGE.

## PRICES OF LOOSE ROSES AND CARNATIONS

Below we give a table showing about what you may expect to pay at the different seasons. Others may be lower at times, but when they get a chance they will make up for it and more. These prices are for the very best stock. Our Roses are the finest that grow and will compare favorably with any other firm. We believe they are better value than you will secure elsewhere. Our Columbia and Russell are wonderful values—there are none better.

	Thanks-giving	December 22 to January 1	Easter	November 1 to June 10	June 10 to November 1
ROSES	Per Dozen	Per Dozen	Per Dozen	Per Dozen	Per Dozen
Mrs. Russell, Columbia and Premier Quantity limited. Place your orders early. Price varies according to season and length of stem.....	\$3 to \$6	\$3 to \$8	\$3 to \$6	\$2 to \$5	\$2 to \$5
White Killarney. Finest White.....	\$1.50 and \$3	\$2 to \$4	\$1.50 and \$3	\$1, 1.50, 2, 3	\$1, \$1.50, \$2, \$3
Pink Killarney. Finest Pink.....	\$1.50 and \$3	\$2, \$3, \$4	\$1.50 and \$3	\$1, 1.50, 2, 3	\$1, \$1.50, \$2, \$3
Ophelia .....	\$1.50 and \$3	\$2, \$3, \$4	\$1.50, \$2, \$3	\$1, 1.50, 2, 3	\$1, \$1.50, \$2, \$3
Richmond and Hoosier Beauty. Crimson .....	\$1.50 and \$3	\$2, \$3, \$4 extra fancy \$5.00	\$2 and \$3 extra fancy \$4.00	\$1, 1.50, \$2 \$3 and \$4	\$1, \$1.50, \$2, \$3
CARNATIONS					
White, Light and Dark Pink, Scarlet, Crimson and Variegated.				\$1 and \$1.50	
Good grade, assorted colors	\$1.00	\$1.50	\$1.50	\$2.00	
Extra Fancy Selected .....	\$1.50	\$2.00	\$1.50	\$2.00	\$1 and \$1.50
Best Red .....	\$2.00	\$2.00	\$1.50		

### See Decoration Day and Mother's Day Price, Page 2

#### FOR PARTIES AND RECEPTIONS

Loose flowers in vases or baskets are most suitable for table or room decoration. A carnation or short stemmed rose for each person where trays are passed. Where guests are seated at tables, one rose or carnation each for the gentlemen, and for the ladies, two or more tied with a dainty cord or ribbon.

#### PRICES OF BOUQUETS

**Buttonhole.** For gentlemen. Short roses, 10c each, \$1.00 per dozen; short carnations, 10c each, \$1.00 per dozen.

**Corsage.** For Ladies. Small, 20c each, \$2 per dozen; larger, 50c each and \$1.00 each. Large made with Shield and tied with ribbon,, \$2.00, \$3.00 and \$5.00 each.

**Baskets.** Filled with flowers very suitable for gifts, weddings and receptions. \$1, \$2, \$3, \$5 and \$10.

#### CHIFFONS, RIBBONS and CORDS.

We carry a full line of different styles and colors.

**Chiffons and Netting.** Plain White, pink, Nile green, lavender, purple, six inches wide, 20c per yard; 4 inches wide, 15c per yard.

**Chiffon Ribbon.** Eight inches wide, very fine, 30c per yard.

**Ribbon.** Different colors and widths. 10c 15c, 20c, 30c. and 40c per yard.

**Cord with Tassels.** Small, 5c each, 50c per dozen; larger, 10c each, \$1 per dozen.

## DESIGNS FOR WEDDINGS

These are hung suspended on wall above the bridal party.

**Bells,** \$8, \$10 and \$12.

**Bow and Arrow,** \$7, \$9.

**Yoke,** \$10.

**Horseshoe,** \$3, \$4 and \$5.

**Lovers' Knot,** \$8.00.

**Bouquets, Hand.** No. 1, as illustrated, \$3, \$5, and \$6. No. 2 as illustrated, \$5, \$7, \$8 and \$10.

**Wedding Rings,** \$3, \$4, \$5.  
\$4, \$5.

**White Tissue Paper Bells,** 15c, 20c, and 25c each.

For Patriotic Designs  
See Page 2.



Wedding Bouquet—No. 1



Shower Bouquet—No. 2

## DESIGNS FOR FUNERALS

The use of flowers as a means of conveying sympathy is undisputed. The practical experience we have daily, in the making up of various floral arrangements insures artistic as well as skillful ideas in making sprays, casket covers and funeral designs. Our aim is to fill your order as near as possible according to your wishes.

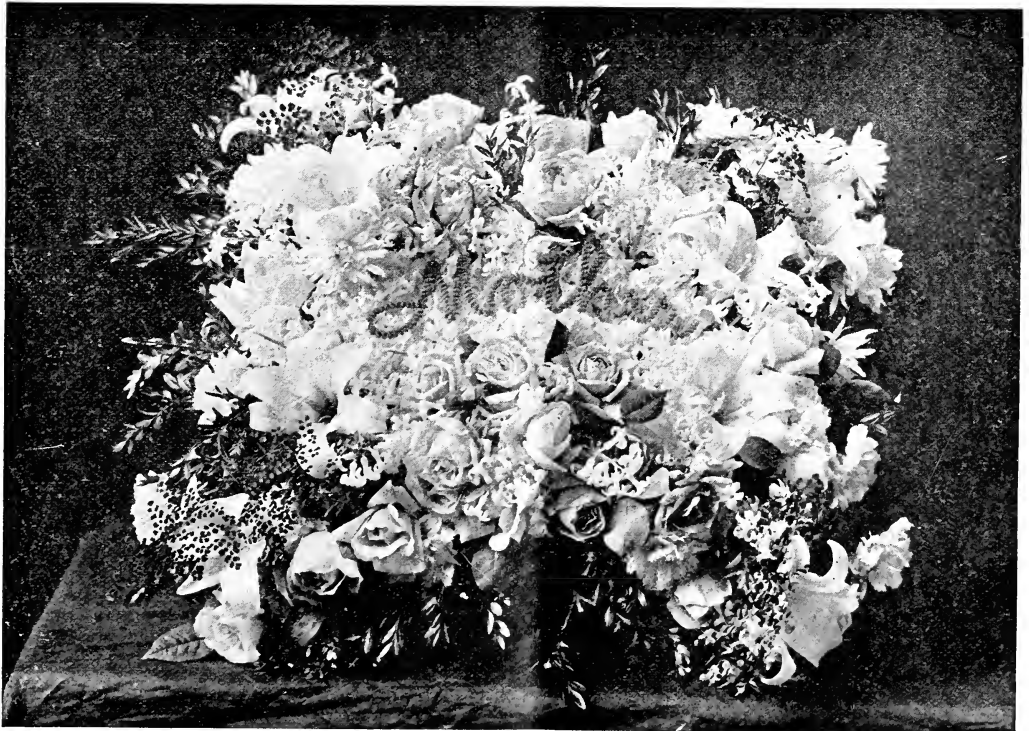
Below will be found approximate prices of all designs—any special designs will be made to order at reasonable price.

Our New Cut Flower Catalog listing all designs separate will be gladly sent on your request. This catalog is issued at a large expense and can only be sent on request.

### Measurement of Standing Designs Includes Height

	12-in.	15-in.	18-in.	21-in.	24-in.	30-in.	36-in.
Anchor Flat.....	4.00	\$6.00	\$8.00		\$12.00		
Anchor on Stand.....		5.00	7.50	9.00	12.00	15.00	20.00
Anchor on Easel.....		6.00	9.00		12.00	15.00	
Anchor on Easel with Scroll.....					20.00		
Anchor Chained to Standing Cross.....					15.00		
Broken Column.....			8.00	12.00	15.00	18.00	25.00
Broken Wheel.....		6.50	9.00	11.00	14.00	18.00	25.00
Bible on Stand.....			15.00		20.00		
Crosses Flat.....	\$3.00	5.00	6.50	8.00	10.00	12.50	15.00
Cross of Magnolia Leaves for Grave use.....	2.00	3.00	4.00	5.00			
With flowers \$2 extra							
Crosses Standing.....			6.50	7.50	10.00	12.00	15 & 20
Cross, Maltese.....	4.00	5.00	6.50	10.00	12.00		
Cross Casket.....		5.00	8.00	10.00	12.00		
Cross and Sickle on Stand.....							15.00
Cross and Crown.....			10.00		15.00	20.00	
<b>Casket Covers</b> or blankets used for covering the entire casket or just the lower part of the casket. Price varies according to time of year and size of cover. Small for children, \$15, \$20, \$25; large for grown persons, \$20, \$25, \$30, \$40, \$50 and upward.							
Door badge, \$2 and \$3.....							
Door Badge Wreath.....	3.00	4.00	5.00				
Crescent.....	4.00	5.00	7.50	10.00	15.00		
Crescent and Star on Stand.....		8.00	10.00		22.50	28.50	
Gates Ajar.....			15.00	17.50	12.00	16.00	22.00
Harp on Stand.....		6.00	7.00	8.00			
Harp Flat.....	4.00	5.00		7.50			
Heart Solid.....	4.00	6.00					
Heart Open.....	4.00	6.00	8.00	10.00			
Lyre on Base.....		6.00	7.00	9.00	12.00		16.50
Lyre Flat.....	4.00	5.00		7.50			
Ladder Reclining.....					8.00	10.00	
Sickle.....	3.00	4.00	5.50				
Star Flat.....	4.50	7.00	10.00		7.50		
Star on Base, \$2 extra.....							
Star and Crescent on Easel.....				7.50	10.00	15.00	
Star and Crescent on Base.....				8.50	10.00	15.00	
Sheaf Wheat.....		1.00	1.50	2.00	3.00		
Sheaf Wheat with Flowers.....		2.50	3.00	5.00	8.00	10.00	
Sheaf on Base, Standing.....			4.00	6.00	10.00		
Pillows.....	6.00	7.50	9.00	11.00	15.00	25.00	30.00
Sickle on Easel with Sheaf Wheat and Sago Palm Leaves.....					12.00	15.00	
Sickle and Sheaf on Panel of Galyx.....				12.00	15.00	20.00	
Shield.....	6.00	7.50		10.00	15.00		
Shield of Galyx or Magnolia Leaf on Easel with Emblem.....			7.50	12.00	15.00		
Scroll.....			10.00		13.50	15.00	
Wreaths on Panel.....				8.00	12.00		
Broken Wreath on Base.....			8.00	10.00	12.00		
Wreath of Carnations with Cluster Roses.....		6.50	10.00				
Wreath of Boxwood on Easel with Flowers.....	3.00	4.00	6.00		8.00		
Wreath of all Roses or all Carnations.....		5.00	8.00	10.00	12.00	15.00	
Wreath Reclining on Easel.....	5.00	6.50	8.00	10.00	15.00	20.00	
Wreath on Stand, height with Dove, \$1 extra.....	5.00	6.50			13.00	18.00	
Wreath Crescent, price same as Standard Wreaths.....				7.50	12.00	15.00	20.00
Wreath of Palm Leaves.....		5.00	6.50	8.00	10.00		
Wreath of Ivy, Magnolia or Galyx Leaves with clusters of flowers.....	4.00	5.00	6.50	8.00	10.00	15.00	

	12-in.	15-in.	18-in.	21-in.	24-in.	30-in.	36-in.
Wreaths of Assorted Flowers 10 inch, \$3.00.....	4.50	6.00	9.00	12.00	15.00	20.00	
Wreaths Reclining on Easel with Palm Leaves, \$2.00 extra each size.							
<b>SPECIAL LODGE DESIGNS</b>							
A. O. U. W.....				8.00	10.00		
Epworth League.....	5.00	6.00	7.50	10.00			
Knights of Pythias.....	5.00	6.50	8.50	10.00	14.00	16.00	
Knights Templar, Maltese Cross with Cross and Crown.....					25.00		
Cross and Crown (see Cross and Crown).....							
Maltese Cross (see Crosses)....							
Order Eastern Star.....	5.00	6.50	8.50	12.00	15.00	20.00	
Elks' Dial .....				12.00	15.00		
G. A. R. Shield.....		6.00	7.50	10.00			
G. A. R. Wreath.....	4.00	5.00	6.50	8.00			
L. O. T. M. ....		7.50	8.50				
Shriners Crescent and Star with Sward.....					15.00		
Odd Fellows.....		5.00	7.00	9.00	12.00		
Masonic .....	5.00	6.50	8.00	10.00	12.00		
Masonic on Easel with Palm Leaves (\$2 additional).....							
M. W. A. axe with beetle on Shield.....			8.50		12.00		
M. W. A. leaf with M. W. A. ..	5.00	7.00	10.00				
Daughters Rebekah.....	5.00	6.00	7.50		10.00		
Pythian Sisters.....			7.00				
Royal Arcanum .....		5.00	7.50				
Other Lodge Designs made to order at reasonable prices if mounted on Easel with Palm \$2.00 extra..							



Pillow



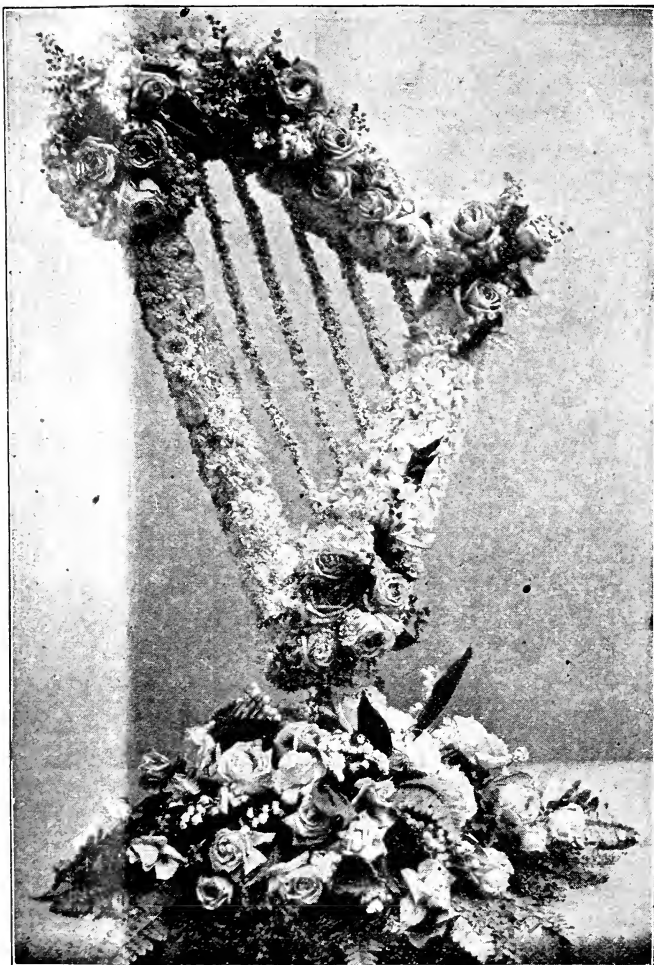
#### CROSSES

One of the most beautiful and appropriate of all designs.

#### SERVICE

Service means quality of goods plus the ability to care for your orders in such a manner that you will come again—Our ever increasing trade shows that we have both and we are giving them to our customers.

Any order that does not prove satisfactory in every way we are ready and glad to make it right—if proper claim is made within a reasonable time after time of shipment.



Harp on Stand

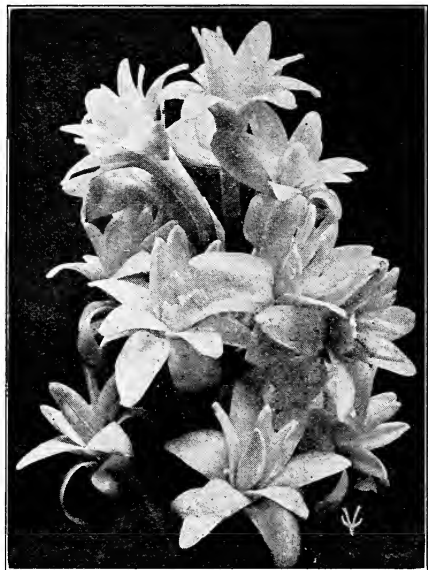


Casket Bouquet of Roses



## SUMMER FLOWERING BULBS

Import bulbs, like Tuberous Begonias, Gloxinias, Ismene, Zephyranthes and Lilies, owing to Government restrictions, the supply is yet uncertain. Should we not be able to supply this spring we will return money.



Tuberose

### AMARYLLIS (King Lily)

Very popular for house culture and easily grown.

New Hybrids, very large flowers, 65 cents each.  
**Johnsonii.** Of immense size. Bright crimson, striped white, 50 cents each.

### APIOS TUBEOSA

An elegant climbing plant, growing from 8 to 10 feet high, bearing large clusters of brownish purple, sweet-scented flowers in July. Perfectly hardy. 10 cents.

### GLOXINIAS

Supply short.

Can supply this year assorted colors only; California grown. 30 cents each.

### TUBEROUS-ROOTED BEGONIAS

Unexcelled for summer bedding, such as lawn beds and borders. They should be grown more extensively than they are now, for they require no more care than ordinary bedding plants. They will thrive in partial shade, when fully exposed to the sun the beds must be kept moist.

**Single Mixed Colors.** 20 cents each, 3 for 50 cents.

**Double Mixed Colors.** 25 cents each, 5 for \$1.00.

### GIANT ISMENE

Flowers are large, like an Amaryllis, of novel form, snowy white, exceedingly fragrant. 20 cents each, 60c for 3.

### ZEPHYRANTHES OR ZEPHYR FLOWER.

Dwarf bulbous plants, with flowers in great profusion during the summer and fall.

**Candida.** Large, pure white flowers in the fall. 8 cents each, 25 cents for 4.

### FANCY-LEAVED CALADIUMS

Valued for the gorgeous coloring and marking of leaves. 40c each.

### CALADIUM ESCULENTUM

#### (Elephant's Ears)

One of the most effective plants in cultivation for planting upon the lawn, growing 5 feet with handsome leaves often 3 feet long and 20 inches wide. It will grow in any good garden soil and is of easiest culture. Can be stored in sand in any warm place during the winter. Fine bulb, with live center shoots. Select size bulbs, 2½ to 3 inches in diameter, 15 cents each, \$1.50 per dozen; postage 5 cents extra. Large bulbs, 3 to 4 inches in diameter, 20 cents each, 55c for 3, \$2.00 per dozen, postage 5 cents extra. Mammoth sized, beautiful bulbs, 40 cents each, \$1.00 for 3, \$3 per dozen, postage 5 cents extra. (Rate of postage is for each bulb.)

### MADERIA VINE

A beautiful, rapid-growing climber, bearing racemes of fragrant white flowers, 6 cents each, 60 cents per dozen.

### SUMMER-FLOWERING OXALIS

10 cents per dozen, 20 cents for 25.

### HYACINTHUS CANDICANS

Large, yucca-like leaves growing as high as 4 feet, producing racemes of long, funnel-shaped pendulous flowers. 6 cents each, 25 cents for 5.

### CALLAS

**Elliotiana.** Flowers are of a rich golden yellow, foliage is the same as that of the Spotted Calla—deep green with white spots. 40 cents each.

**Spotted Leaf.** Similar to the well-known White Calla, but having its foliage marked and dotted with numerous white spots. The flowers are pure white with dark throat. 15 cents each, \$1.50 per dozen. Large size, 25c each.



Caladium Esculentum

## GLADIOLI—The Most Popular Summer Flowering Bulb

You are sure of fine flowers if you plant *Gladiolus*, the most attractive of all summer flowering bulbs. They need only a little culture to keep the weeds down, will grow in any good soil and with ordinary rainfall seldom fail to flower.

The best time to plant is about the first of May, but they may be planted by the 20th of April in the Central States. A succession of bloom may be had from July to October by making planting ten days apart.

### GIANT OR LARGE FLOWERING TYPE

**A Selection of the Very Best Varieties that Grow.**

**Canary Bird.** Pure canary yellow. 15 cents each.

**Mrs. Francis King.** Very vigorous in growth. color light scarlet, of very pleasing shade, which attracts attention at once. Flower of very large size, 7 cents each, 5 for 30 cents.

**America.** The finest pink *Gladiolus* yet introduced, of large size, color, a delicate lavender pink, tinted white, 6 cents each, 5 for 25 cents.

**Baron Hulet.** Finest Blue. 12 cents each.

**Wm. Falconer.** Of immense size, light pink and white mottled. 10 cents each.

**Knuder Glory.** Each petal exquisitely ruffled and fluted, delicate cream pink with crimson stripe in center of each lower petal. Very strong grower; an exceptionally valuable sort. 12 cents each. 6 for 65 cents.

**Chicago White.** Extra strong growers; pure white with faint lavender streak in lower petals. Childs type. Very early. 8 cents each, 7 for 50 cents.

**Jessie.** Rich velvety red. 10 cents each.

**Panama.** Deeper pink than America. A grand early variety. 10 cents each.

**Hyde Park.** Very early flowering, beautiful salmon red, lower petals penciled golden yellow. 10 cents each.

**Magara.** Rich cream and canary yellow. Heavy spike. 10 cents each.

**Mary Blackman.** Large size, beautiful shade of salmon red, lower petals penciled golden yellow. 20 cents each.

**Mrs Frank Pendleton.** Delicate flushed salmon pink, maroon blotch on three lower petals. 10 cents each.

### STANDARD OLD VARIETIES.

**Augusta.** Pure white, blue anthers. 6 cents each. 5 for 25 cents.

**Brenchlyensis.** Intense scarlet. .5 cents each, 6 for 25 cents.

**Isaac Buchanan.** Fine clear yellow. 10 cents each.

**Shakespeare.** Blush white with rosy blotch. 7 cents each.

**Special Offer**—One each of 10 named varieties, our selection, 50 cents.

### SEPARATE COLORS

**Red and Scarlet.** 5 cents each, 50 cents per doz.

**Pink.** 5 cents each, 50 cents per dozen.

**Yellow.** 7 cents each, 75 cents per dozen.

**Striped.** 5 cents each, 50 cents per dozen.

**White and Light,** 5 cents each, 50 cents per doz.

**All Colors Mixed.** First size, 40 cents per dozen, \$3.00 per 100, postpaid; second size, good flowering bulbs, 30 cents per dozen, \$2.25 per 100, postpaid.

**SPECIAL MIXTURE**—Our special mixture of named varieties, made up of the very best cut flower varieties in finest assortment, 50 cents per dozen. \$3.50 per 100. (This mixture will give you satisfaction.)



ON ALL SMALL ORDERS FOR PLANTS THAT GO BY MAIL ADD 10c FOR POSTAGE.



**HARDY LILIES For Spring Delivery.**

Supply uncertain, owing to Government restrictions. We will have them if any one does. Order them, and if bulbs do not arrive will return your money.

**Auratum.** (Gold banded Lily.) Flowers white, dotted crimson, with a clear, broad gold band running through the center of each petal.

**Album.** Pure white, with beautiful recurved petals.

**Rubrum.** White, with deep, rosy or crimson band on each petal, with deeper colored spots between.

**Superbum.** Bright orange red spotted purple. Grows very strong and tall.

**Price of any of above Hardy Lilies,** 40 cents each, 3 for \$1.00.

**TUBEROSE**

**Pearl.** Universal favorite, the pure white waxy flowers and sweetness recommend it to all. It is so easily grown that it should be in every garden. First size bulbs, 25 cents for 3; 75 cents per dozen. Second size bulbs, all flowering, 20 cents for 3; 60 cents per dozen.

**Armstrong Everblooming.** A greatly improved single, the habit is such that it continues throwing up blooming stems through the season. 10 cents each, 25 cents for 3.

**GOLD FISH**—We carry in stock at our store a fine selection of fish. If shipped, add 35 cents for galvanized pail.

**Common Gold Fish.** 10 cents, 15 cents, 20 cents and 25 cents each.

**Japan Fan-Tails and Comets.** 25 cents, 50 cents and 75 cents each.

**Fish Food.** 15 cents per package. Postage, 5 cents.

**Pebbles and Shells.** 15 cents per package, postage, 5 cents.

**Fish Globes.** 25 cents, 50 cents, 75 cents and \$1.00, by express only.

**Fish Moss.** Cobomba, 10 cents per bunch. Postage 5 cents.

**Jardinières.** We carry a very large line of finest ware, 75 cents, \$1.00, \$1.50 and \$2.00

**Jardinières.** On pedestals, \$5.00, \$8.00 and \$10.00 each.

**Fern Dishes.** Very fine assortment, \$1.00 and \$1.50 each.

**VEGETABLE PLANTS**

We have grown for us this year large quantities of first class plants, grown cool and well hardened off. Prices are by express—purchaser's expense.

**Cabbage.** (May and June.) Charlestown Early Wakefield; Early Summer; Danish Baldhead; 20 cents per dozen, \$1.50 per 100.

**Cauliflower.** (May.) Early Snowball, 25 cents per dozen.

**Celery.** (June and July.) White Plume, Golden Self-Blanching, \$1.25 per 100. Transplanted, \$2.00 per 100.

**Egg Plant.** (May.) New York Purple, pot grown, 50 cents per dozen.

**Pepper.** (May.) Sweet Mountain, Magnum, Pot grown, 50 cents per dozen.

**Tomato.** (May and June.) Earliana. Dwarf Champion, New Stone, Ponderosa. Pot grown, 60 cents per dozen. Transplanted, 40 cents per dozen.

**Sweet Potato.** (May and June.) 85 cents per 100; \$7.00 per 1000.

**LAWN GRASS SEED**

**Shady Nook Mixture,** especially suitable for shady places. Lb., 60c; 4 lbs., \$2.25 prepaid.

**Chicago Park Lawn Mixture.** Lb., 45c; 4 lbs., \$1.65 prepaid.

**LAWN VASES**

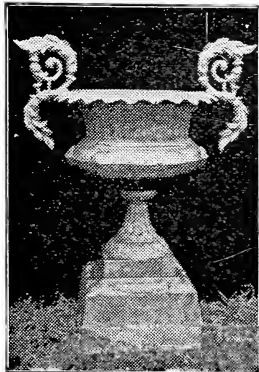
We carry in stock a fine lot of Iron Lawn Vases made in Dayton, Ohio. These are the best Vases made.

Send for complete descriptive price list.

**WINDOW BOXES**—Made of cypress, painted green, are 6 inches deep, 8 and 10 inches wide. 2 ft. long, \$2.25. 3 ft., \$3.00. 4 ft., \$4.00 each. 5 ft., \$4.75 each. F. O. B. Cedar Falls.

**Plant Collections for Vase Use**—For a vase 18 inches across: One Dracaena, 2 Petunias, 2 Daisies, 3 Geraniums, 2 Vincas, 2 Asparagus Sprengeri; all strong plants, ready for immediate effect, \$3.00.

For a vase 24 to 30 inches across: One large Dracaena or Boston Fern, 3 Petunias, 3 Daisies, 4 Geraniums, 8 assorted vines, for \$4.00.



**Special Porch Box Collection**—Suitable for 2 ft. box: 2 Boston Ferns, 3 Geraniums, 2 Daisies, 4 Vincas, all strong plants, \$3.00. Plants for 3-ft. box, \$3.75. For 4-ft. box, \$5.00.

**ON ALL SMALL ORDERS FOR PLANTS THAT GO BY MAIL ADD 10c FOR POSTAGE.**

## General List of Flowering and Ornamental Plants

### ABUTILONS

Several varieties. Small plants, 15 cents each; larger size, 25 cents each.

### ACALPHYA MARGINATI

A very ornamental bedding and foliage plant. Foliage variegated bronze yellow and orange. Strong, shrubby growers. 15 cents each; 4 for 50 cents.

**Acalpha Emersoni.** Brilliant red. 15c each; \$1.50 per dozen.

### AGERATUM

**Stella Guernsey.** Dwarf, deep blue.

**Candeur.** Dwarf, white variety.

**Princess Pauline.** Dwarf, compact habit. Its peculiarity consists of blue and white being combined in the same flower; 5 cents each, 60 cents per dozen.

### ALTERNANTHERAS

Sometimes called Jacobs Coat. Largely used for edging. Yellow and red varieties. 5 cents each, 50 cents per dozen, \$3.50 per 100.

### ALYSSUM, DOUBLE SWEET

A low-growing, sweet-flowering plant; excellent for ribbon lines, and a fine, showy basket plant. Pure white and very double. 5 cents each, 60 cents per dozen; \$1.00 per 100.

### ASPARAGUS

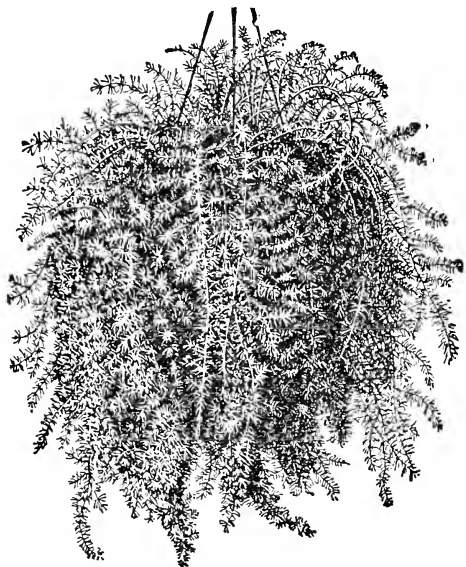


**Asparagus Plumosus**

Especially suited for fern dishes. The stem is tufted, slender and gracefully arching. From the upper portions of the branch, which are finer than the fronds of the most delicate fern, spread in all directions. The whole plant is of bright, cheerful green, and one of the most distinct and effective decorative plants, of easy culture, thriving best in full light, but not direct sun. After the plants become large, they throw large tendrils 4 to 6 feet long, which are beautiful for decoration. 15 cents each, 4 for 50 cents; larger size, 20, 30 and 50 cents.

### ASPARAGUS SPRENGERI

A grand trailing plant, especially useful to grow as a pot plant for house decoration or for planting in hanging baskets or window boxes, where it makes a graceful, drooping plant with branches or fronds 4 to 5 feet in length, of a rich shade of green; valuable for cutting, or decorating, as it retains its freshness for weeks after being cut. 15 cents each, 50 cents for 4; large plants, by express, 20 cents, 30 cents and 50 cents each.



**Asparagus Sprengeri**

### BEGONIAS

These are the finest conservatory plants and very popular for window decoration. They can be grown as easily as weeds. Give light, open soil composed of rich loam, woods earth, peat and sharp sand; they should have a moist atmosphere and shade in the summer. No plant will give better satisfaction.

**Argentea Guitata.** Oblong; purple bronze leaves with silver markings; white flowers.

**Luminoza.** Foliage reddish brown, flowers dark scarlet.

**C. Lucerne.** Green pointed foliage, dotted white, flowers in large clusters, red.

**Vernon.** Deep red, changing to clear rose; foliage green, shaded with bronze; good bedder.

**Rubra.** Flowers large, ruby red; glossy and wax-like. Leaves are dark green.

**Otto Hacker.** Strong, vigorous grower; large deep green leaves, flowers bright red.

**G. D. Chatelaine.** Bright pink, in flower almost continuous.

**Marg. Daw.** (Trailing). Large-clusters of bright pink flowers.

**Price of Shrubby Begonias.** Small size, 15c each, 4 for 50 cents. Larger size, 25 cents each.

### REX BEGONIAS



The high coloring and exquisite markings of Rex Begonias make them invaluable as decorative plants for house culture; are excellent for baskets and vases if given plenty of moisture and not exposed to the full sun.

We have a number of the most showy varieties. Small plants 25c each; large, size 50c.

**CROTONS**

Crotons are among the finest decorative plants. The leaves are more or less veined and margined and sometimes entirely variegated with shades of yellow, orange and crimson; some have long, narrow leaves, arching gracefully, fountain fashion; others are broad and short, oak-leaved. Some recurve very much; others are twisted cork-screw like. They like peat, sunshine and moisture. Large size, 40 and 60 cents each.

**CALLAS**

**Dwarf Calla, the Godfrey.** It far surpasses the common variety in freedom of bloom. Snow white and of perfect form. Blooming size, 25 cents each; large plants, 50 cents each.

**Elliotana.** Yellow Calla (very beautiful). 35 cents each.

**Aethiopica, or common Calli.** Excellent house plant, requiring an abundance of water during its growing season. Strong plants, 20 cents, 30 cents and 50 cents each, according to size.

**Spotted Leaf.** Resembles the White Calla, but is of a somewhat smaller habit. Leaves glossy, deep green, with numerous white spots, making it very ornamental, even when not in bloom. Large, 25 cents each, 60 cents for 3; small size, 15 cents each.

**CUPHEA TRICOLOR**

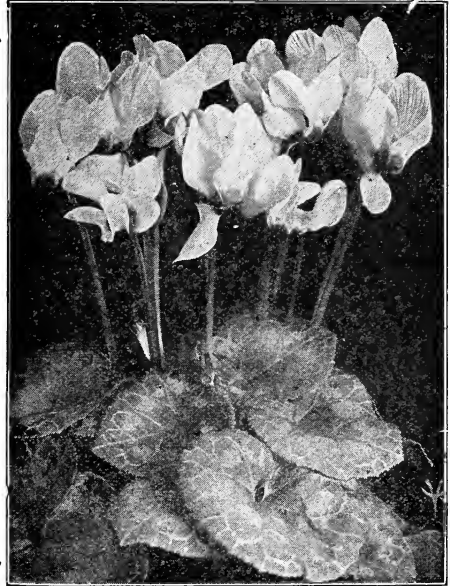
Flowers tubular in shape and about 2 inches long and combine three distinct colors in each flower; red, blue and white. 15 cents each.

**CYPHERUS ALTERNIFOLIUS****(Umbrella Plant.)**

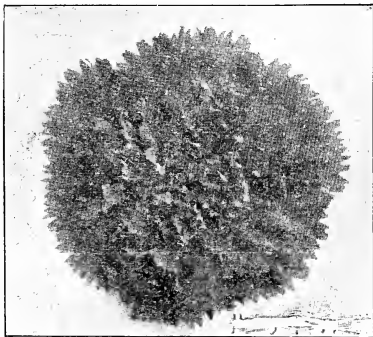
A pretty, unique and striking object of very easy culture, growing and thriving under almost positive neglect. Being an aquatic, it is at home in the aquarium, but succeeds equally well as an ordinary pot plant if an abundance of water is given. Next to palms, the plant deservedly takes rank among the most useful foliage plants for inside culture. 15 cents, 25 cents and 50 cents each.

**CYCLAMEN**

**Giant Flowered.** Most beautiful and decorative of all pot plants, for winter and spring blooming. Foliage broad, massive and graceful, of dark green, beautifully variegated with silver and rose. The immense, fairy-like flowers are carried on long stems and produced in profusion for several months; quite fragrant. We have a fine stock, first size, separate colors, suitable for next winter's bloom at 25 cents and 50 cents each. Large size in fall, \$1, \$1.50, \$2.00 and \$3.00 each.



Cyclamen

**CARNATIONS**

In no plant has the improvement of quality and quantity of bloom been so marked in the last few years as in the Carnation; they are almost as much sought after as the Rose for cut flowers. The new varieties here listed are sure to please. The Carnation makes beautiful pot plants for the window in the winter.

Plant in the open ground as soon as the ground can be worked in the spring. If wanted to flower during the summer and fall, as soon as the flower shoots appear, tie to small stakes; if wanted for winter blooming, the flower shoots should be pinched off until about the middle of August; by that time they will have

made very strong, bushy plants. Take up and pot before September first and keep shaded and close for a few days, when they will be ready for removal to the conservatory or window, where they are to flower.

Our list of varieties are the best.

**STANDARD VARIETIES**

**Enchantress.** A splendid light pink, deepening toward center; far superior to any light pink.

**White Wonder.** Improved White Perfection, much more bushy in growth.

**White Enchantress.** Identical with its parent, except in color; has the same blooming quality.

**Zoe Simmonds.** Clear Pink, flower fringed, strong, erect grower and a good bloomer.

**Decorah.** Strong, upright grower, dark crimson, large size flower, the finest of its color.

**Benora.** Erect grower, clear white, striped carmine. 15 cents each.

**Aviator.** Medium size, intense bright scarlet, very prolific bloomer.

**Matchless.** Fringed white. Dwarf, sturdy grower, very fragrant.

**Nebraska.** Largest size, clear dark scarlet. Good grower and bloomer.

**Price of Small Plants.** For growing next winter's bloom, 10 cents each; \$1 for 12; large size plants in fall, 25 cents each, 5 for \$1.00.

**CARNATIONS FOR SUMMER BLOOM**

This year we shall have a fine stock of plants, suitable for outdoor summer bloom, of best varieties suitable for that purpose. State varieties wanted. 20 cents each. This does not include the new varieties.

## COLEUS



A Bed of Coleus

Every lover of foliage should have a bed or border of these. They are fine for edging or massed by themselves. The Coleus will give more pleasure at less cost than any other plant. Very tender, and therefore should not be planted until all danger of frost is past.

The number of varieties is so large and varied that we only attempt to describe the standard bedding varieties.

**Anna Pfister.** Pointed leaves with deep scalloped edges. Bright yellow and green, Dwarf.

**Blackbird.** Leaves and stems almost jet black with fringed edges.

**Beckwith's Gem.** Four shades of color, center maroon, bordered red; edge green and yellow.

**Golden Bedder.** Yellow. This is the best Coleus for bedding; deep gold in the sun; Dwarf.

**Mrs. F. Sander.** Large, creamy white center, bordered with green; blotched crimson.

**Firebrand.** Flaming red; fine bedder.

**Golden Verschaffelti.** Upper side of leaf rich yellow, reverse tinted red. A splendid bedder.

**John Good.** Extra strong grower; leaves light green spotted yellow.

**Mrs. Carolin Beck.** Yellow and green; improved Snowcrest.

**Verschaffelti.** The oldest, still one of the best, rich velvety crimson.

**Brilliancy.** The finest Giant Coleus ever offered. Bright carmine shading to deep maroon margin of leaf yellow and green; leaves have a rich velvety luster giving a most beautiful effect; habit strong and vigorous. 10 cents each; large size. 25 and 50 cents.

### PRICES OF COLEUS (Except Noted)

10 cents each, 4 for 25 cents, 12 for 75 cents. Our selection, 5 cents each, 50 cents per doz., \$3.50 per hundred. After June 10, \$2.50 per 100.

## CHRYSANTHEMUMS

The Chrysanthemum is, without doubt, the queen of autumn flowers. Their large flowers of every character and form attract the attention of all who are interested in flowers. They are the most popular flower. We are continually adding new varieties to our large stock, and offer the cream of the best standard sorts of fine, well-grown plants. Compare our list with any specialist.

Those wishing large quantities to grow for shows should write us, stating the quantity desired, and we will make you special prices and guarantee you satisfaction.

**FEEDING.** After September 1st, all plants should be fed about once a week, alternating with weak manure water (at the rate of one pail of manure to barrel of water) and ammonia water (at the rate of a tablespoonful of ammonia to pail of water.) After buds commence to open, feed but little, and that very weak.

**WHEN TO PLANT.** Any time after the ground can be worked.

**SOIL.** Dig the ground deep. Put in quantities of manure as the Chrysanthemum is a gross feeder.

**DISBUDDING AND STOPPING.** When your plant is 6 to 8 inches high, cut back to a height

of 4 inches. Allow one flower to a stem. If you want fine flowers, do not be afraid to cut off all the side buds. Leave only the center bud on each stem to mature.

**WHEN TO LIFT.** In this locality plants should be lifted into large pots or boxes by August 20. After lifting, drench thoroughly and never allow them to suffer for water. Give them manure water, if possible, once a week. If protected, they need not be brought into the house until well in October, and when brought in, place in a room without fire, and give plenty of air, when not frosty.

**GREEN AND BLACK APHIS.** There is no remedy for this troublesome pest except tobacco in some form, either smoke or tea. We use Aphis paper almost entirely to destroy the green and black aphids indoors. Price 5 cents per sheet. Tobacco dust for sprinkling on indoors, 15 cents per pound.

### STANDARD CHRYSANTHEMUMS EARLIEST VARIETIES

**Golden Glow.** The earliest yellow variety, fine incurved solid flower of golden yellow.

**Amereta.** Incurved pink, large solid flower.

**Robert Halliday.** Yellow, immense size.

**Smith's Advance.** The earliest large flowering white, a good companion to Golden Glow.

**Chrysolara.** Early; deep yellow, fine.

**Unaka.** Very early, broad petal Japanese, incurved; flower large and full, mauve pink.

**Early Rose.** Solid, compact flower, deep pink.

**Marigold.** A grand early yellow, stiff, heavy grower.

**Smith's Sensation.** Large size, very sturdy grower, pure white, incurved.

**Alice Day.** Small, compact flower; pure white.

**Tints of Gold.** Early bronze and yellow, compact, small flower, strong, upright grower.

**Oct. Queen.** Large, early, white.

**Golden Queen.** An improved Golden Glow.

### MIDSEASON VARIETIES

**Glenview.** A splendid reddish bronze of largest size; fine habit. The best of its color.

**Roman Gold.** Japan incurved, deep golden yellow. A grand variety.

**Helen Frick.** Of large size, pure white, strong sturdy grower, incurved petals. A splendid variety.

**Pink Helen Frick.** Same as above except color.

**Richmond.** Large size, incurved, clear, golden yellow.

**White Chieftain.** Of large size. Midseason, splendid keeper; incurved petals.

**Chieftain.** The loveliest pink of them all. Midseason.

**Nagoya.** Large Japanese; reflex; yellow.

**Patty.** Light pink. Japanese in form; dwarf.

**Maud Dean.** A grand pink of beautiful form and exquisite shade; incurved Japanese.

**Mrs. Chamberlain.** Delicate satiny pink. Wavy petals. Tall, strong grower.

**Maj. Bonnafon.** Incurved, solid form, light yellow; must be grown single flower to stem.

**Chas. Razier.** Tall, strong grower; pure white, sometimes tinted lavender; flower very full.

**Harvard.** Very dark crimson.

**Mrs. C. C. Pollworth.** Incurved, golden yellow.

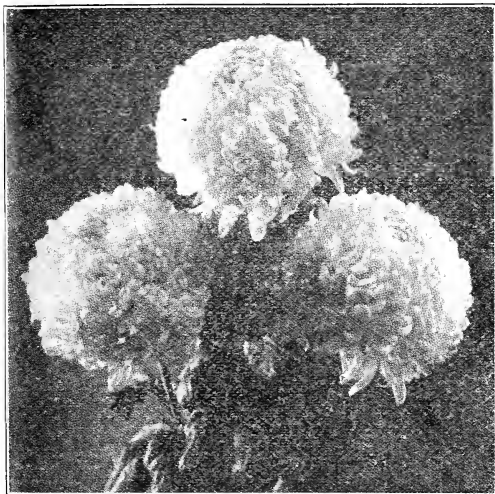
**Smith's Imperial.** Incurved, daybreak pink.

### LATE VARIETIES

**Autoerat.** Very fine, pure white.

**W. H. Chadwick.** A large, Japanese white, occasionally tinted pink.

**Yellow Chadwick.** Similar to White Chadwick, except color, which is rich yellow.



**John Burton.** Without exception the finest late light pink; flower of perfect form; dwarf.

**Lynwood Hall.** Of large size, glistening snow white; perfectly incurved.

**December Gem.** Very late flowering; a ball-shaped Japanese white; dwarf habit.

**Yellow Eaton.** Of immense size, compact, solid flower, clear, light yellow.

**White Eaton.** Of immense size, compact, solid flower, clear white.

**Mrs. E. A. Seidwitz.** Beautiful incurving deep pink. Late.

**Mistletoe.** Of largest size, very deep, heavy flower. Light pink, turning almost white.

**White Mrs. Seidwitz.** Incurved, pure white, late.

**Midnight Sun.** Dark yellow, strong grower.

**Bessie Flight.** Anemone. Rosy heliotrope.

**Brown Bessie.** Reddish bronze.

**Crawford's Pink.** Large, light pink, semi-double.

**Frank Wilcox.** Late Golden bronze.

### CAP VARIETIES

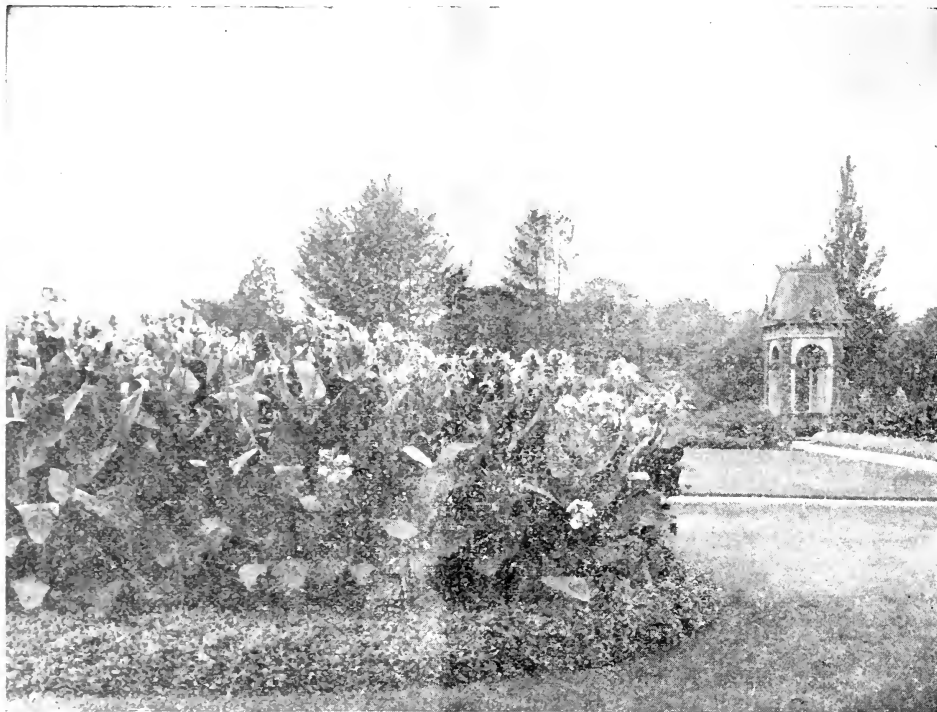
Especially suitable for pot culture, as they grow dwarf and bushy; flowers double and good size.

**Lilac Cap. Purple Cap. Bronze Cap.**

### PRICES OF ALL CHRYSANTHEMUMS (Except Noted)

Small plant in spring, 10 cents each,  
\$1 per dozen. Our selection, 15 for \$1.00,  
\$6 per 100. Large size in the fall, 25 cents,  
50 cents and \$1 each.

ON ALL SMALL ORDERS FOR PLANTS THAT GO BY MAIL ADD 10c FOR POSTAGE.



A Bed of Cannas Bordered With Foliage Plants

## CANNAS (The Best)

No bedding plant equal to the Cannas; are easily grown, and attain large size in ordinary soil. Plant in good, rich garden soil, about the end of May, when all danger of frost is past. Water sparingly for first two weeks after planting. Set the plants 18 inches apart each way, and where more than one kind is used, be careful to set the dwarf growing varieties at outside of bed. Should be taken up in the fall when the tops are killed by the frost, and stored away in a dark, cool place. Our stock is very large, numbers many thousands, and all true to name, each variety being the best of its kind.

There is nothing more beautiful than a bed of Cannas, with their gorgeous flowers of all colors, which are produced above their rich, glossy foliage. No park or landscape planting is complete without several beds of these indispensable plants. Aside from the fact of its magnificent foliage display, it is exceedingly valuable on account of the great clusters of

flowers which are produced the entire summer.

Many of our customers, appreciating the decorative value of the plant, and aware of its value in producing rich effects in the lawn or garden, want Canna beds, but are undecided as to what varieties should be included. For such we have prepared the following selections. These will be a great advantage to you in obtaining the result you desire.

For a round bed, 7 feet across, take 19 plants for outside row—19 plants of our selection, \$3.00.

For a round bed 10 feet across, take 37 plants, four varieties—37 plants our selection, \$5.00.

For a rectangular bed, 5x8 feet, 25 plants three varieties—our selection, \$3.75.

For oblong bed, 5x8 feet, 24 plants, three varieties—\$3.75.

For a round bed, 13 feet across, 61 plants, 6 varieties, strong plants, our selection, for \$8.50.

The above prices on Canna beds are by express at purchasers' expense.

### WHITE VARIETY

**Maros.** The best of its color, creamy white, dwarf habit, 20 cents each, 3 for 50c.

### PINK FLOWERING VARIETIES

**Mlle. Berat.** Soft, rosy carmine or pink, flowers in large, compactly filled trusses.

**L. Patrie.** Light rosy pink, medium tall.

**Rosa Gigantea.** Of large size. Deep rich rose.

### CRIMSON AND SCARLET SHADES WITH GREEN FOLIAGE

**Chas. Henderson.** Deep crimson, yellow throat.

**J. Wilkinson Elliott.** Light vermillion, covered lengthwise with fine, distinct crimson veins.

**Crimson Bedder.** Dwarf habit, dark scarlet.

**Chicago.** Strong, heavy grower; clear scarlet.

**Firebird.** A remarkable variety, perfectly formed florets, brilliant cardinal red, deep green, leathery foliage; dwarf stock habit, 25 cents each; 5 for \$1.00.

**A. Bouvier.** Tall, dark, scarlet; each petal flaked scarlet; a splendid sort.

ON ALL SMALL ORDERS FOR PLANTS THAT GO BY MAIL ADD 10c FOR POSTAGE.



Canna King Humbert

**BRONZE FOLIAGE VARIETIES**

**Black Beauty.** Valued for its fine foliage, which is deep bronze red. Flowers insignificant.

**Egandale.** Cherry red; foliage dark maroon. Medium height.

**David Harum.** Bright vermillion scarlet, mottled with deep red.

**L. Revercheon.** One of the best dark leaf varieties, very large flowers, cochineal red.

**King Humbert.** King of all Cannas. Giant flowered. Of dwarf, sturdy habit, large leathery leaves. Flowers orange scarlet or largest size.

**GILT EDGE VARIETIES**

**Mad. Crozy.** Dwarf habit, crimson; scarlet border, golden yellow.

**Queen Charlotte.** Bright orange scarlet, edged with canary yellow. Dwarf.

**Panama.** Dwarf habit...Flowers large, rich chestnut orange, bordered deep yellow...20 cents each.

**GIANT ORCHID-FLOWERING CANNAS**

A distinct race of Cannas, noted for the immense size of their orchid-like flowers, often 5 to 7 inches across.

**Alemannia.** Plants grow 5 to 6 feet high, with large, broad green leaves, flowers of largest size. Outer petals scarlet orange, with broad yellow golden border.

**Partenope.** Tall grower; flowers large, color, bright reddish salmon; very showy.

**Louisiana.** 6 feet. Very large, beautiful vivid scarlet orchid-like flower, often measuring 5 to 6 inches across. Foliage a glossy green.

**YELLOW FLOWERING**

**Florence Vaughn.** Deep golden yellow; thickly spotted with scarlet.

**Gus Gumpfer.** Rich golden yellow, fine.

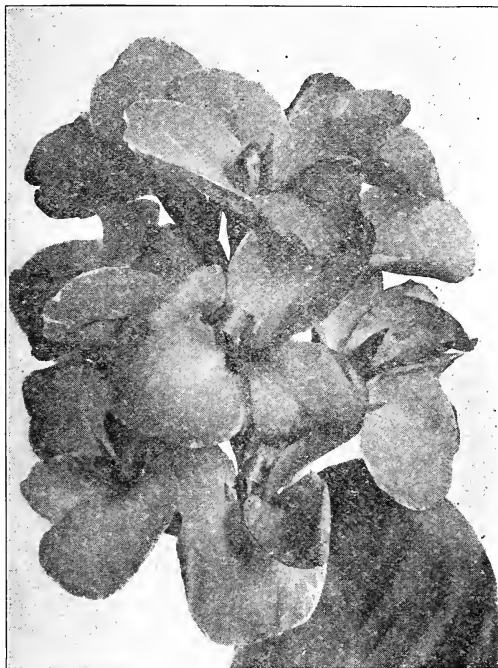
**Yellow King Humbert.** Identical with King Humbert, in habit and growth, and flowering produces yellow flowers dotted red and has green foliage. 25 cents each; 5 for \$1.00.

**Chas. Lutz.** Foliage large and a healthy green. Flower very large yellow.

**PRICE LIST OF CANNAS: Standard Varieties (except noted.)**

**Notice:** This price is for started plants, growing in pots, ready May 15.

**Purchaser's selection, small plants, 15 cents each, \$1.50 for 12; second size plants 25c each, \$2.50 for 12.**



Firebird

**ENGLISH DAISY**

Beautiful little border plants, which bloom thru the summer when planted in a shady situation.

**Double Pink and Double White.** 5 cents each, 50 cents per dozen.

**Daisy Marguerite.** See Marguerite.

**DRACAENA INDIVISA**

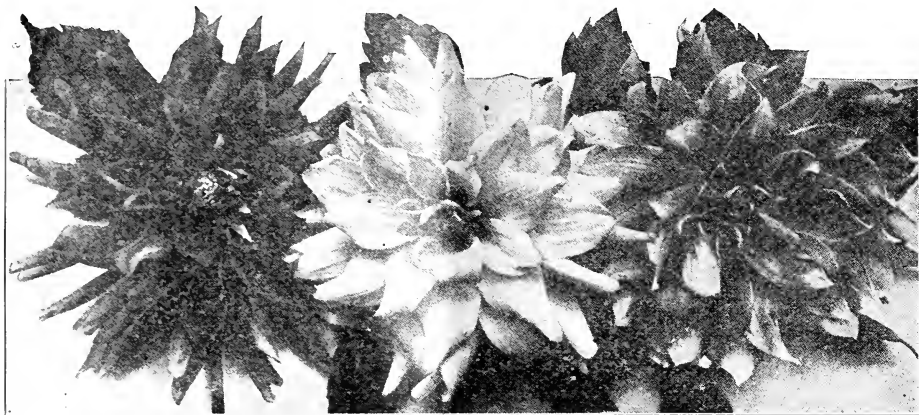
Beautiful window and greenhouse plants, thriving in a warm, dry room. Should have their leaves sponged off one or twice a week. For general decorative purposes, this is one of the best plants we know. It is of graceful habit, and an exceedingly rapid grower, and is not affected by the sunshine, drought or storm. It forms a palm-like tree and does equally well either indoors or in the open ground; is especially suited for center of vases, baskets and window boxes. Small size, 25 cents; larger size, 50 cents and 75 cents each.

**Dracaena Terminillis.** Broad ribbon-like leaves, of richest shades and colors, enjoys heat and sun, suitable for vases, basket and boxes. 50 cents and \$1 each.

**ON ALL SMALL ORDERS FOR PLANTS THAT GO BY MAIL ADD 10c FOR POSTAGE.**



## A Select List of the the Very Best Dahlias



The Dahlia is now taking first place among autumn-flowering plants; this is largely due to the splendid new sorts that are being brought out in the Cactus and Decorative class. There is nothing that can equal them in range of color and abundance of bloom. Any good, rich garden soil, not too wet, will grow good Dahlias. Show and Decorative types are the smoother petals. Cactus are the curled and twisted petals as shown in the cut.

Plant Dahlias in open ground, about the first of May, if the weather is favorable. If the ground is at all cold and wet defer planting until later date. With us, the started plants have proved as good as the tubers. In fact, they come into bloom more quickly than the tuber and are cheaper.

Always stake your Dahlias as soon as they are tall enough, using a good stout stake at least 4 feet high. In the fall, after hard frost, cut the tops off within 3 inches from the ground, take up and store in a cool cellar free from frost.

**SPECIAL OFFER ON DAHLIAS.** We have a fine lot of best named varieties that did not bloom early enough last year to true up. We offer them in assortment divided clumps—7 for \$1.00. They will give you satisfaction, as they are not only very cheap, but they are valuable sorts.

### A SELECT LIST OF STANDARD AND NEW VARIETIES

**Mina Burgle.** Very desirable and free flowering, decorative type, rich dark scarlet. 35c.

**Mt. Blanc.** Decorative, pure white, large size, 35 cents each.

**Oregon Beauty.** Decorative, rich Oriental red with golden sheen. 35 cents each.

**Dreer's White.** Of largest size, decorative type, Pure, glistening white, very free flowering. 35 cents each.

**Delice.** Soft rose pink, decorative type, 30 cents each.

**Easton.** Brilliant Turkish red, decorative type. 30 cents each.

**Golden Gate.** Large size cactus, deep golden yellow, 35 cents each.

**Lawine.** Blush white cactus. 25 cents each.

**20th Century.** The finest of the single flowering type, rosy crimson, shading white. 25c each.

**A. D. Livoni.** Compact, solid flower, bright rosy pink. 20 cents each.

**Dorothy Peacock.** Very early flowering; flowers large, bright sea shell pink, 30c each.

**Jack Rose.** Brilliant, crimson red, very free. 25 cents each.

**Oregon Beauty.** Rich Oriental red with golden sheen. 35 cents each.

**Perle de Lyon.** A most popular white cactus variety. 30 cents each.

**Sylvia.** Mauve pink, changing to white in center. 25 cents each.

### THE CARDINAL CLIMBER

#### New Tender Climber

We consider this the most brilliant annual climber ever sent out. Very strong grower, beautiful fern-like foliage literally covered with a blaze of fiery cardinal red flowers, from mid-summer till frost. Flowers are 1½ inches in diameter and borne in clusters of 5 to 7 flowers. Likes a warm, sunny situation and good soil. 25 cents each, 5 for \$1.00.

### FORGET-ME-NOT

These quaint, neat, low-growing plants love cool, moist soil, and, like pansies, bloom most freely in fall and early spring, producing star-like, light blue flowers. 10 cents each, 75 cents per dozen.

### FICUS ELASTICA

#### (India Rubber Plant)

This has become a general favorite as a house plant because the large shining green leaves endure the dry air of a living room as well or better than any other plant. \$1 each; \$1.50 each, \$2.00 each.

### FEVERFEW

One of our finest bedding and vase plants, giving an abundance of double white flowers, one inch across. 10 cents, 20 cents and 30 cents each; \$1, \$2, \$3 and \$5 per doz., according to size.



**FUSCHIA**

**Speciosa.** Very early bloomer. Tube and petals light rose.

**Charming.** Corolla pink; sepals purple. Early and free.

**Black Prince.** Sepals bright carmine, corolla light rose.

**Charming.** Corolla pink; sepals purple. Early and free.

**HYDRANGEA**

mauve pink.

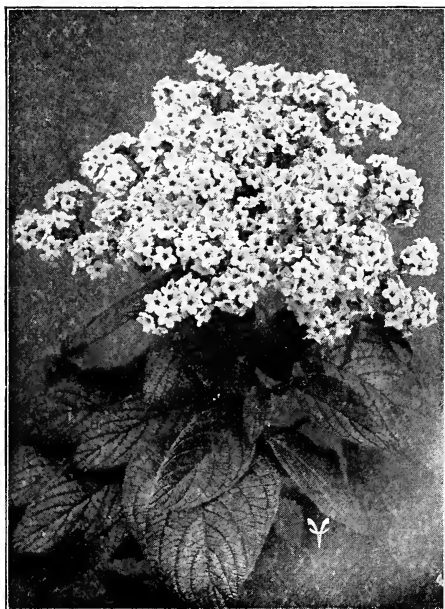
**Mad. Boeg.** Large size, carmine, rose; sepals clear violet.

**DOUBLE**

**Jupiter.** Sepals rich scarlet, corolla rich royal purple.

**Mrs. E. G. Hill.** Corolla clear white, strong grower.

**Price, 15 cents each; 2 for 25 cents; larger size, 25 cents each.**

**HELIOTROPE**

Universal favorites on account of their delightful fragrance. They flower equally well as bedding plants in summer or pot plants in winter.

**L. D. Opale.** Lilac, with white eye.

**The Queen.** Dwarf habit; flower royal purple, with distinct white center. One of the very best.

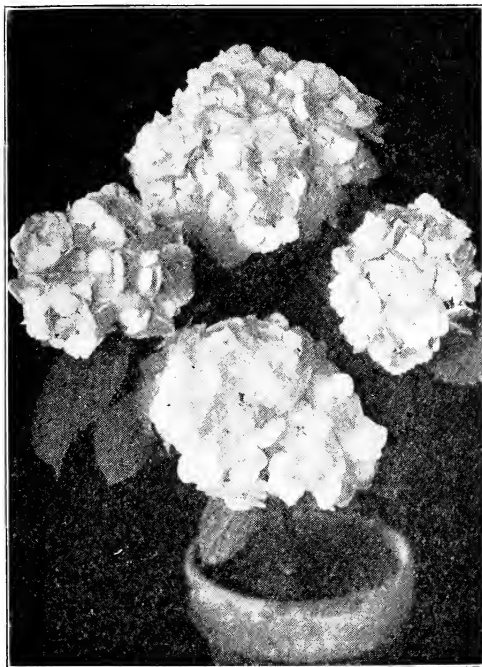
**Snow Wreath.** The nearest approach to snow white we have in the Heliotrope. Compact habit.

**Price of Heliotropes:** Small plants, 15 cents each, 2 for 25 cents; larger plants, 25 cents each.

**BUDDLEYA VARIBILIS**

(Butterfly Bush or Summer Blooming Lilac.)

A beautiful bush almost constantly in bloom. Flower very similar in shape and color to a lilac, is not hardy in this locality, but it is well worth planting. Pot grown plants, 25c each.



These beautiful shrub plants are valuable for lawn or porch decoration when planted in pots or tubs. The large clusters of flowers resemble those of the Snowball, being larger and remaining on the plant from two to three months. **Otaska.** Bright pink. Sometimes tinted blue; dwarf, sturdy habit; profuse bloomer. **Thomas Hogg.** Large, pure white, free bloomer. Small plants of the above, 20 cents each; larger size, 25 and 50 cents each; splendid specimen plants \$1, \$1.50 and \$2 each.

**NEW VARIETIES HYDRANGEAS.**

These new varieties are proving of exceptional value. Heads of flowers are very large and full and blooming qualities are excellent.

**Avalanch.** A splendid large white.

**E. G. Hill.** Of immense size, beautiful pink.

**Mousseline.** Beautiful plumbago blue.

**Mad. E. Mouillere.** A favorite white variety; very large size; a beautiful variety.

**Price of New Hydrangeas:** Small plants, 25 cents each; large size, 50 cents, \$1, \$1.50, \$2, and \$3. each.

**HIBISCUS**

Rapid-growing tropical shrubs with rich, glossy foliage and large showy blossoms, often measuring 4 inches in diameter. They often bloom freely thruout the summer in beds, and no plant gives better satisfaction in a warm, sunny room in winter.

**Aurantica.** Double orange.

**Carminatus Perfectus.** Flowers nearly 5 inches across, rich soft carmine, rose color. Single

**Peachblow.** Double light salmon pink, very free bloomer; the best of its class.

**Sub-Violaceus.** Flowers or enormous and semi-double, carmine, tinted violet.

**Price of Hibiscus:** Small plants, 20 cents each; large size, 40 cents and 50 cents each.

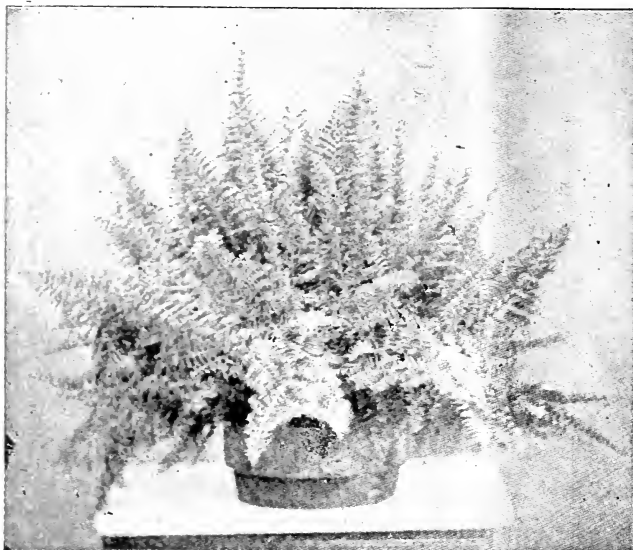
**IVIES**

**English.** An old favorite vine; hardy in the South, but will not stand our Iowa winters. Large, 25 and 50 cents.

**Kentworth.** An old familiar trailing Ivy. Perhaps the best for shaded places or rooms where the light is not strong. Each, 10 cents.

**Parlor.** Well known Ivy which is very popular as a plant for hanging baskets and vases. Easily grown. Each, 10 cents, 3 for 25 cents; large, 25 cents each.

## FERNS



*Nephrolepis Whitmani*

**Dwarf Boston Fern. Teddy, Jr.** A dwarf type, of the Roosevelti, fronds broad and beautifully tapered and are of wavy appearance. A beautiful fern and well worthy of trial. 25 cents, 50 cents, \$1.00 each.

**WIRE BASKETS.** For Sword Ferns and for porch use, 35c, 50c, and 75c each.

**Moss for lining same, 50 cents per basket.**

**FERN DISHES.** Several kinds, both in glazed and Rockwood ware, 75c, \$1 and \$1.50 each.

**JARDINIERES.** We carry a beautiful lot in splendid assortment of fancy kinds...50c, 75c and \$1. Very fancy ones, 12 to 16 inches across, \$2 and \$2.50 each.

**Jardinières on Pedestal.** A beautiful work of art, \$8 and \$12 each.



Fern Dish Planted With Ferns

**Ostrich Plume Fern. (Whitmani.)** Unquestionably the most valuable type yet introduced. Of compact habit, the pinnae are deeply divided, giving the plant a very graceful appearance. Small plants, 25 and 50 cents each; strong, 5-inch pot plants, \$1 each; extra fancy specimens, \$1.50 and \$2.00 each.

**Boston Fern.** The most popular house plant in cultivation. In well known specimens, the fronds attain a length of 6 or 7 feet, like plumes arching over in a most graceful manner. A very fine plant for hanging pots or baskets or window boxes in the summer, and conservatory in the winter. First size, 15 cents each, 50 cents for 4; second size, 25 cents each, \$1 for 5; third size, 50 cents each; fourth size, \$1 each. Beautiful specimens, \$2, \$3 and \$4 each.

**Dwarf Boston Fern. (Scotti.)** Of more dwarf and bushy growth than the preceding. Fronds droop gracefully and are not so long and coarse and the leaves are more crinkled. A rapid and easy grower. 25 cents, 50 cents and \$1 each.

**Giant Boston Ferns, Roosevelti.** Is a stronger grower than the Boston fern—long, heavy leaves, having a wavy appearance. Strong plants, 25 cents and 50 cents each; 5-inch pot plants, \$1.50 cents.

### GENERAL COLLECTION OF FERNS

**Adiantum Cuneatum.** The hardest of the Maiden Hair varieties, strong grower, 25 and 50 cents.

**Adiantum Cuneatum.** The popular fine foliage Maiden Hair, 25 and 50 cents.

**Adiantum Rhodophyllum.** A miniature Farleyense, but easier grown. 50 cents and \$1.

**Japan Air Plant.** Similar to a very fine feathery Fern; very odd; live without water or soil; should be hung up in a little vase. 25 cents each.

### Ferns for Dishes and the House

We have a good stock of the best growing varieties suitable for fern dishes and single pots in the home in the best of the easily grown varieties. Small plants suitable for fern dishes, 15 cents each, 4 for 50 cents, 9 for \$1; larger size for specimen plants, 25c and 50 c each.

### Hardy Ferns

They do best in a partially shaded situation, as on the north side of a house. Ready in May.

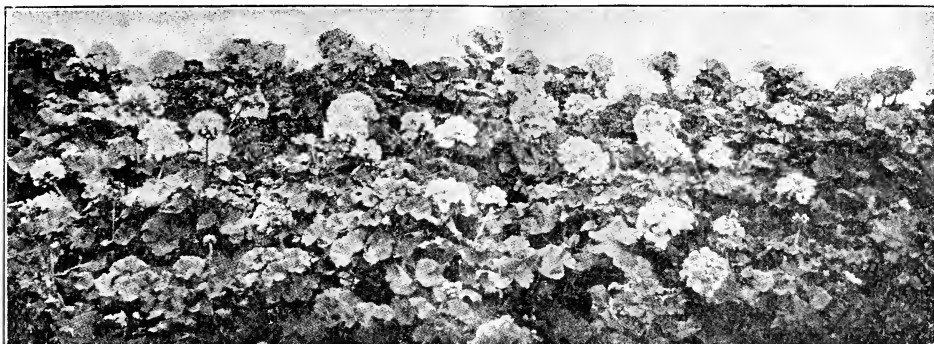
**Dwarf Hardy Brakes.** 15 cents each, \$1.50 per dozen.

**Tall Growing Brakes.** 30 cents each, \$3.00 per dozen.

**Assorted Hardy Ferns.** Eastern grown, perfectly hardy here, but different than our regular varieties. 30 cents each, \$3 per dozen.

ON ALL SMALL ORDERS FOR PLANTS THAT GO BY MAIL ADD 10c FOR POSTAGE.

## GERANIUMS



A BORDER OF GERANIUMS PLANTED 12 INCHES APART

The Geranium is the most popular plant for bedding purposes, and deservedly so, as they continue to bloom profusely in the hot summer months when other plants are scorched by sun and dry weather. They possess great variety and brilliancy of color. The new double varieties bloom as freely as the single and make as fine bedders, being more durable and are also valuable for cut flower work. They are also indispensable for the window garden in winter, blooming continuously. Each variety listed in our collection has a distinctive feature from all others.

Our list of flowering Geraniums will be found very large and complete; in fact, it is one of the largest and finest in the West. We have taken great care in selecting the different varieties showing distinct characteristics of their own.

### HOW TO HAVE A GOOD BED OF GERANIUMS

Plant in medium soil, not too much sand or manure. See that they are in a bright, sunny place. After they once become established do not over-water as this will have a tendency to make them go to leaf growth; when weather becomes very hot a light mulch is beneficial. Always keep soil around plants stirred to a depth of at least one inch. Keep plants free from all old flowers and leaves and if any of plants become ungainly pinch off ends of long shoots.

For massing in beds and for window boxes and vases, no varieties excel B. Poitevine, S. A. Nutt, Abbie Schafer, Countess, A. Richard, E. H. Trego, Madame Chevalier, Jacqueri, Mrs. Hill, Telegraph and Jean Viaud in the respective colors.

**SPECIAL NOTICE**—Have your Geraniums shipped by express—it takes a long time for them to get over mailing.

### SCENTED GERANIUMS

Exceedingly useful on account of their fragrant foliage and largely used in baskets and bouquets. Also used for making up toilet waters, fragrant jars, etc.

**Variegated Leaf.** Sweet scented. 20 cents each.  
**Skeleton Leaf Rose.** 15 and 25 cents.

**Large Green Leaf.** Sweet scented. 15 and 25 cents each.

**Dale Park Beauty.** Flowers similar to a Pansy Geranium. Deep lilac color; foliage fragrant. 25 cents each.

### BORDER GERANIUM

**Madam Sallerol.** Leaves from 1 to 2 inches in diameter; plant is quite dwarf, growing in dense, round masses quite rapidly. Leaves green, with margins of pure white; valuable for baskets, vases and for second rows in bedding designs, 10 cents each, 25 cents for 3; \$1 for 12; \$6 for 100.

### VARIEGATED SILVER LEAF VARIETIES

**Madame Pollock.** Green disc, bronze zone, edged silver. 30 cents.

**Tricolor Arbutus.** Foliage golden yellow. Very profuse in bloom; salmon pink flowers. 30 cents each.

**Happy Thought.** Variegated green, bronze white foliage; bright red flowers. 30 cents each.

**Variegated. S. A. Nutt.** Broad, stocky growth, beautiful deep green leaves, each marked with a broad pure snow white band. Flowers double, bright red, large, extra-filled-out blooms, rising from the white colored foliage, very handsome. 30 cents each, 4 for \$1.

### IVY-LEAVED GERANIUMS

These are the grandest of all house plants, or for baskets or vases. They can be grown to droop or climb, as desired.

**Caesar. Franck.** Soft crimson, shaded tender rose at base of petals.

**Achievement.** Soft cerise pink.

**H. Glacemelli.** Semi-double; color is a beautiful light-rose, blotched crimson upper petals.

**Joan d'Arc.** Perfectly double; flowers white.

**P. Crozy.** Hybrid between the Zonales and Ivies, form of trusses and the forets as found among the Ivies. Soft, bright scarlet, a grand bedder.

**Alliance.** Strong, upright grower; delicate light pink, upper petals blotched rose.

**Madam Thibaut.** Beautiful rose pink; very large trusses.

**Gordon's Glory.** Exquisite bright scarlet; a profuse bloomer, 20 cents each.

**Price of Ivy Geraniums.** Small plants, 15 cents each, 4 for 50 cents; large plants, 25 and 35 cents each.

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A Bed of Flowering Geraniums Bordered With  
Mad. Salleroi.

18 Geraniums from 4-inch Pots and 24 Geraniums  
Mad. Salleroi, for \$3.50 by express.

#### BEST STANDARD DOUBLE VARIETIES

**Jean Claud.** Semi-double, of largest size; pure soft pink with two white blotches.

**La Favorite.** The best double white for bedding.

**Madam A. M. Chevalier.** Trusses of immense size, splendid habit. Double, white.

**Abbie Schafer.** Dwarf habit, rich crimson; very fine.

**S. A. Nutt.** The best of all rich, dark crimson varieties. Of perfect shape and large size.

**Seducteur.** Beautiful salmon pink, bordered white, semi-double.

**F. Perkins.** Clear deep rose pink, very free.

**A. Rothschild.** Light daybreak pink.

**E. H. Trego.** Scarlet; soft velvety finish.

**Mrs. A. Vincent.** Bright carmine. ....

**Red Wing.** Intense deep scarlet—one of the best of its color.

**Helen Mitchell.** An improved A. Richard. Semi-double orange scarlet. A grand bedder.

**M.D. Montmort.** Deep purple.

**Alphonse Ricard.** A strong grower, dwarf, produces very large flowers, semi-double; a brilliant orange red.

**Beaute Poitevine.** Semi-double, salmon pink.

**Countess.** Deep pink, graduating to salmon toward the edges; very large trusses.

#### BEST STANDARD SINGLE VARIETIES

**Julia Marlow.** Bright scarlet; round petals, very full and brilliant.

**Jacquericli.** Brilliant crimson scarlet; strong grower.

**Mrs. E. G. Hill.** Salmon pink; very good bedder.

**Telegraph.** Mammoth size, robust habit of growth, combined with its color and remarkable productiveness places it before all others. The foliage is dark green with heavy zone; flowers reddish deep orange.

**Clifton.** Intense scarlet. Free bloomer.

**K. O. Wurtenberg.** Single deep rose.

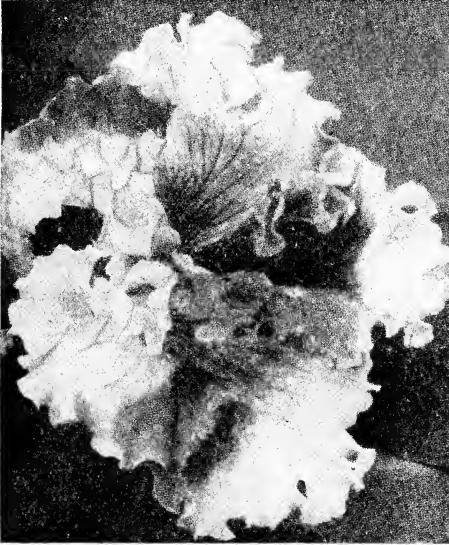
**E. Arena.** Single rich velvety crimson.

**Granville.** Deep rosy pink.

**PRICE OF ALL GERANIUMS (Except Noted.)** Small plants 2 inch pots, 15 cents each, \$1.50 per doz., \$6 per 100; second size from 3 inch pots, 20 cents each; \$12.00 per 100; third size, 4 inch each; \$2.00 per doz., \$12.00 per 100; 4-inch post, 30 cents each, \$3.00 per doz., \$20 per 100. Extra large for window box and vase use, 40 cents each, \$4.00 per doz.

#### SPECIAL OFFER OF NEW GERANIUMS

Many of the fancy Cyclops varieties are in this collection. Are all odd color with distinct markings. You are sure to have something different from your neighbors if you buy this collection. 30 cents each, 4 for \$1.00, \$2.50 per dozen.



Single Petunia

**BUDDLEYA VARIBILIS**

(Butterfly Bush or Summer Blooming Lilac.)

A beautiful bush almost constantly in bloom. Flower very similar in shape and color to a lilac, is not hardy in this locality, but is well worth planting. Pot grown plants 25c each.

**LANTANA**

Quite tender. They are strong-growing and very free-flowering. Valuable as bedding plants, standing the sun very well; also good for planting in pots. 20 cents each. Large size 30 cents each.

**Aurora.** Strong grower; yellow.

**Javil.** Purest white, a most beautiful flower.

**L. Poitevine.** Beautiful rose; rather dwarf.

**Radiation.** Brilliant red, center orange.

**Weeping.** A beautiful trailing variety, very desirable for planting in hanging baskets, vases, pots or open ground. Bears an immense profusion of lovely clear pink flowers from early summer until late in the fall.

**MANETTIA VINE**

A pretty, rapid growing, twining plant, producing tubular flowers from 1 to 3 inches in length; flame colored, tipped with bright yellow. 25 cents each.

**MARGUERITE OR PARIS DAISY**

Always in demand because of the many uses to which they are adapted. One of the most satisfactory plants in cultivation, being easily grown.

**Chicago White.** Of large size; exceptionally free bloomer. 25 cents each; large, 50 cents.

**Queen Alexandria.** Is the only large-flowering pure white Daisy, with double, semi-double and single flowers on a single plant at one time. Flowers averaging  $2\frac{1}{2}$  to 3 inches in diameter; an excellent pot plant for winter; useful for cutting, 20 cents each; large size, 40 cents and 50 cents.

**Yellow Marguerite.** (Queen Belkims.) 15 cents each. Large size, 25c and 50 cents each.

**Small White Variety.** Very free bloomer, 15c, 35c and 50 cents each.

**MOONFLOWER**

Strong-growing climber reaching a height of 40 feet by October 15, if planted in rich ground, exposed to the sun.

**White.** (*Ipomoea noctiflora*.) Flowers 5 inches in diameter and pure white, with five-pointed star in the center. 20 cents each; large, 4

**Blue.** (Leali.) Flowers deep azure blue, 4 inches in diameter. Very pretty. 20 cents each.

**AMERICAN WONDER LEMON**

25 cents each; large size 50 cents.

**OTAHEITE ORANGE**

25 cents and 50 cents.

**PRIMROSES**

Of easiest culture in greenhouses or light windows, flowering abundantly and continuously with little care.

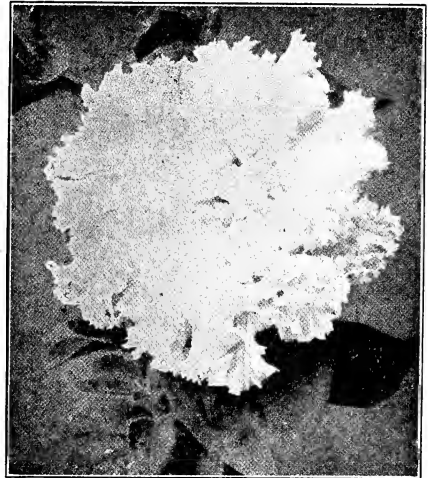
**Baby Primrose.** Rosy lilac flowers; very graceful. Small size, 20 cents each; large 50 cents.

**Chinese.** Several colors of the very best strains. 25 cents each.

**Obconica.** This is one of the most useful of flowering plants; always completely covered with flowers, which are of a soft lilac shade and very charming. 25c, 50c and \$1 each.

**PANDANUS**

**Vettehil.** Fine plants. 5-inch root, \$1.00.



Double Petunia Seafoam

**DOUBLE PETUNIAS**

Few plants give as general satisfaction as the Petunia. All are strong, rapid growers and free bloomers. We have a large number of varieties, varying in colors from pure white to dark crimson, variegated, beautifully marbled and blotched.

**Seafoam.** For purity of color, form, size and vigor of growth, this variety is unsurpassed in double White Petunias. We have a grand stock of this, the finest double white variety we ever saw. 20 cents each. Larger size, 40 cents and 50 cents each.

**Pink Beauty.** Beautifully fringed and of clearest pink, 25 cents.

**Colored Varieties.** We have a nice assortment of the best colored varieties. 20 cents each; larger size, 35 cents each.

**SINGLE PETUNIAS**

**Giant of California.** Single, finest mixed colors. 10 cents each, \$1 per dozen. Large size, 25 cents each, 5 for \$1.00.

**PENNISETUM RUPPELLIANUM**

One of the most beautiful border or bedding plants, producing long, feather-like purplish blooms, very graceful and ornamental; nearly hardy; small plants, 15 cents each, \$1.50 per dozen; large, 25 cents each, \$2.50 per dozen.

## Pelargonium or Lady Washington Geraniums

Showiest mass of bloom produced on any soft-wooded plant that we have. The flowers are of good substance beautifully ruffled and fluted while the colors are perfection in gorgeous shades and markings of great size and much better bloomer than the older varieties.

**Mad. Vibert.** Ruffled flower, fiery red, with black blotches.

**Mrs. Robert Sandiford.** Semi-double, pure white, Sometimes slightly marked dark.

**Victor.** Clear, rosy pink; two upper petals.

**Lord Carrington.** Purple mauve, with crimson blotch of largest size.

**Easter Greeting.** This new species is the earliest of all Pelargoniums with enormous florets and clusters having light green foliage and of dwarf, robust growth. Blooms from March until fall. The flowers are of a fiery amaranth red with five regular shaped spots.

**Swabian Maid.** A sort of Easter greeting, reddish carmine with five large black blotches bordered purplish carmine.

**German Glory.** Cattleya blue upper petals blotched purple magenta, entirely new color.

**Wurtembergia.** Bright carmine, blotched velvety crimson.

**Gardener's Joy.** Enormous clusters, apple blossom pink, two upper petals blotched carbon brown.

### PANSY GERANIUM

**Mrs. Loyal.** The flowers are of medium size and have white throat. Each petal is shaded toward the center with a rich lavender pink and a dark maroon blotch in the center; is of easiest growth, dwarf in habit and literally covered with flowers.

**PRICE OF PELARGONIUMS.** Small plants, 25 cents each; large size, 50 and 75 cents each.

### SANSEVIERA ZEYLANCA

The leaves grow to a length of 3 to 4 feet and are beautifully striped crosswise, with broad white variegation on a dark green ground. Price of strong, healthy growing plants, 20 cents each, \$1 for 6; large size, 40 cents each.

### VINCA

(See inside Cover.)

This great window-box and hanging-basket plant increases in popularity each year.

**Major Variegata.** A beautiful variegated trailing plant. Leaves glossy green, broadly margined with creamy white; flowers blue, 15 and 25 cents each. \$1.50, \$2.50 per dozen. Extra large, 50 cents each, \$5 per dozen.

**Green Variety.** Similar to the variegated, but leaves beautiful dark green. 10 and 25 cents each. \$1.00 and \$2.50 per dozen.

### RUSSELA ELEGANTISSIMA

A very striking semi-trailing plant, especially adapted for hanging baskets, vases, window boxes, etc. Skeleton-like in growth, throwing, long spikes or rush-like branching foliage two-thirds of a foot long, which are literally covered with brilliant coral red flowerets. 20c each, 3 for 50 cents; large, 50 cents and \$1.00.



Pelargonium

### VIOLETS

The Violet is so well and favorably known that an extended description of its characteristics is hardly necessary.

**Hardy Russian.** Single, deep blue; perfectly hardy; good bloomer, fall and spring, 15c.

**Princess of Wales.** Another grand new Violet. Large single flowers of true blue. Strong, stiff stems; fine for cutting; intensely fragrant, 25 cents each.

### SWAINSONIA ALBA

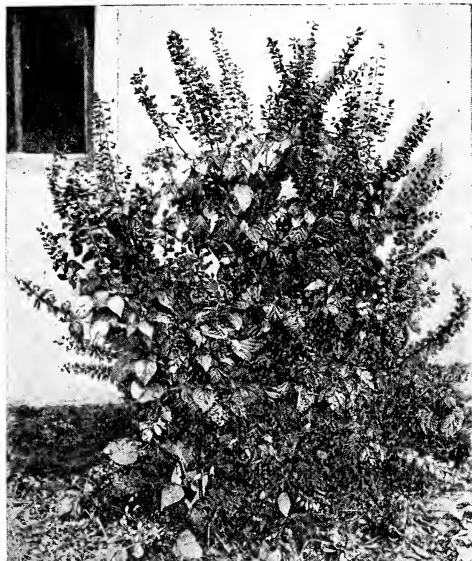
Spikes of pure white flowers from 4 to 6 in. long in greatest abundance the entire year. Resemble small sweet pea. Last well when cut. 15c each, 50c for 4.

### SMILAX

There is no climbing plant in cultivation for winter use that surpasses this in the graceful beauty of its foliage. It is indispensable for cut flower work and its hard texture enable it to be kept without wilting for several days after being cut. Of no use outside in summer. 15 cents each; larger size, 25 cents each.







SALVIAS

The Salvias now rank with the geranium in importance as a bedding plant. These French varieties are especially valuable on account of their dwarf and compact habit, and coming into bloom in mid-July.

**Clara Bedeman.** Tall, upright grower; spikes grow erect.

**Fireball.** Dwarf, compact habit; very free flowing. Flowers brilliant scarlet.

**Zurich.** The dwarfiest and earliest of all the Salvias, being constantly in bloom.

**PRICE OF SALVIAS:** First size, 10 cents each, \$1.00 per dozen, \$6.00 per 100. Second size, 15 cents each, \$1.50 per dozen, \$10.00 per 100. Third size, 25 cents each, \$2.50 per dozen, \$16.00 per 100.

#### VERBENA

The Verbena is one of the prettiest and most popular of the flowering plants suitable for forming beds on the lawn. It commences to flower and spread from the first day the plants are set until late in the autumn, every day becoming better and more handsome. We have a splendid stock this year. Colors are white, blue, purple, pink, rosy crimson, red maroon, striped, scarlet, dark red, etc., 75c per dozen. Large size, \$1.00 per dozen.



#### BEDDING PLANTS

THE FOLLOWING ARE ESPECIALLY SUITED FOR BEDDING: *Acalpha Alternanthera*, *Alyssums*, *Dahlias*, *Daisies*, *Feverfew*, *Forget-me-nots*, *Heliotrope*, *Lantanas*, *Marguerites*, *Pansy*, *Petunia*. Also seedlings as quoted.

THE FOLLOWING ARE ESPECIALLY ADAPTED FOR VASES AND WINDOW BOXES: *Alyssum*, *Asparagus Sprengeri*, *Crotons*, *Cypress*, *Dracaena*, *Geraniums*, *English Ivy*, *Russelia*, *Tradescantia*, *Vincas*, *German Ivies*.

In the following list will be found those especially suited for bedding, space not permitting a more general description in body of catalogue.

#### BEDDING PLANTS

**Althernantheras.** Fine for borders. Red and yellow varieties. 60 cents per dozen, \$4 per 100.

**Ageratum.** White and blue, 5c each, 25c for 6.

**Alyssum.** 10 cents each, \$1.00 per dozen.

**Aloysia.** Lemon Verbena. 15 cents.

**Achryanthus Emersoni.** Unexcelled for bedding, rich red solid color, can be kept real dwarf. Small size, 75 cents per doz., \$4.50 per 100; large size, \$1.50 per dozen, \$8.00 per 100.

**Cuphea.** Ladies' Cigar plant. 10 cents each.

**Centurea Gymnocarpa** (Dusty Miller). Fine for edging beds, 10c each, 75c a doz., \$4.50 per 100.

**Lobelia, Crystal Palace.** Fine for borders; stands sun and heat well. 10 cents each, 75 cents per dozen.

**Lobelia Gracilis, Blue and White.** Trailing, suitable for baskets of window bordering. 10c each, 75c per dozen.

**Lobelia.** Double blue. (New.) Beautiful double blue flowers, 20 cents each.

**Pyrethrum, or Gold Feather.** For bordering beds, keeps its color thruout the summer, 5 cents each, 60 cents per doz., \$3.50 per 100.

**Caladium Esculentum.** For center beds. Started in pot, 30c and 50c each.

Those wanting large quantities of bedding plants, such as *Geraniums*, *Coleus*, *Althernantheras*, *Cannas*, etc., will do well to submit their list to us before buying.

#### GREENHOUSE PLANTS

General list, in which, owing to limited space, we are obliged to omit descriptions.

**Aloe.** 15 cents each.

**Agave.** The Century Plant, 35 cents each.

**Coreus Grandiflora.** 25 cents each.

**Lobster Cactus.** (Christmas Cactus.) 15 cents and 25 cents each.

**Sedum.** Small, low-growing plants, suitable for rock work. 10 cents each, \$1 per dozen.

**Cobea scandens.** A grand climbing plant for porches; purple or white cup-shaped flower. 25 cents each.

**Cineraria.** Large-flowering plants, 50c and 75c each.

**Impatiens Sultani.** 10 cents each, \$1 per doz., large, 20 cents each.

**Madeira Vine.** 5 cents each, 50 cents per dozen.

**Stevia.** Beautiful sprays of small white flowers; blooms in the fall. 10 cents each, 3 for 25 cents. Large plants in fall, 50 cents.

**Pilea.** (Artillery plant.) 10 and 20 cents each.

#### AQUARIUM PLANTS

**Water Hyacinth.** Flowers of a delicate lilac rose, in trusses like a Hyacinth. 15c each.

**Comba.** (Aquraria Moss.) 10 cents each.

**Cyperus Alternifolius** (Umbrella Plant.) 15 cents 25 cents and 50 cents each.

#### SEEDLINGS SUITABLE FOR BEDDING

We annually grow a large quantity of seedling for our own use. Nearly all this stock is pot grown and especially suited for immediate effect.

**Asters.** Finest assortment of kinds and colors, 50 cents per dozen, \$3.50 per 100.

**Canary Bird Flower.** 10 cents each.

**Candytuft.** White. 50 cents per dozen.

**Carnation, Giant Marguerite.** 50 cents per doz.

**Cypress Vine.** 10 cents each.

**Daisy (Bellis.)** 50 cents per dozen.

**Mignonette.** 50 cents per dozen.

**Petunia, Giant California.** \$1 and \$2 per dozen.

**Browallia, Blue.** \$1.00 per dozen.

**Ricinus** (Castor Oil Beans.) 25 cents each, 5 for \$1.00. Large size, 35 cents each, 3 for \$1.

## ROSES

**Plant in sunny location, in deep dug, well enriched soil.** After plants are set out keep soil stirred; do not plant in hole in sod and expect them to bloom. Cultivate same as any garden vegetable and you will be repaid for your work and trouble.

**Culture for Winter Bloom.** Keep in a room with temperature 60 to 65 degrees with all the sunlight possible. Sprinkle under side of foliage every morning if sun is shining. Do not sprinkle on cold, dark days unless the atmosphere of the room is very dry. As soon as the bud is matured, cut the stem down to within three or four inches of the main stalk. Use rotted cow manure in soil. A little weak manure water at the roots once a week is very beneficial if the plant is growing strong.

**Insects and Diseases.** Greenfly is easily subdued by dusting the leaves with powdered tobacco. The rose-slug is quickly killed by dusting the insect or the whole plant—with road dust on a sunny day. Mildew, which affects the leaves in the early spring and fall, is due to the variable temperature. For this dust powdered sulphur on the leaves. Roses must be syringed thoroughly every sunny day. In the morning is preferable.

**Roses by Mail.** Unpack immediately. Do not expose roots, but place at once in a shallow dish of tepid water. Toward evening carefully plant in a good mellow soil, thoroughly firming the moist earth around the plant. Shade from the mid-day sun just after planting. If you can possibly avoid it do not have your plants sent by mail—the small amount of express you have to pay will be more than made up on the extra values of plants we will send you.

**Roses by Express.** They are usually packed with all or part of the earth adhering to each plant. They invariably arrive in good order. If the balls of earth are dry, hold carefully in a pail of water for a moment, then firm the earth carefully around the balls. Never plant a rose when dry at roots; always soak before you put in the ground, then firm the soil thoroughly around them and water again.

### TENDER CLIMBERS

**Climbing Meteors.** Flowers large and beautifully shaped. Rich, dark, velvety crimson.

**Mrs. Robert Peary.** (Climbing Kaiserin.) Flowers creamy white, similar to Kaiserin.

**Climbing Clotilde Soupert.** Makes very rapid growth. Color ivory white, shaded toward the center to silvery pink.

(25 cents each)

### STANDARD COLLECTION OF EVER-BLOOMING ROSES

These Roses are especially suited for summer bedding where large quantities of blooms are wanted. Are not hardy in this climate.

**Tipperary.** Very prolific; small pointed buds. Clear light yellow.

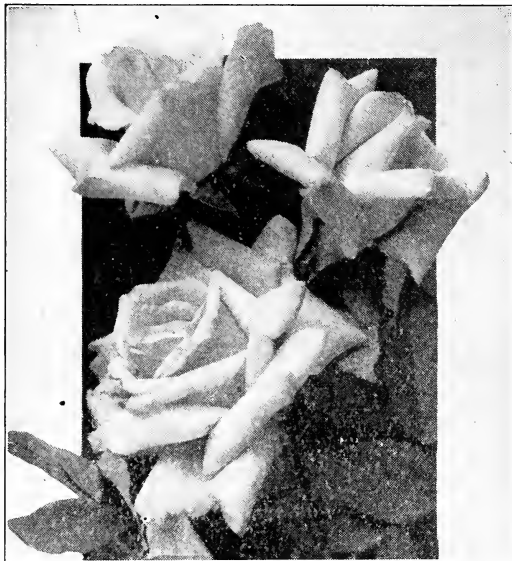
**Burbank.** Bright cherry crimson; strong, vigorous grower; wonderful bloomer.

**Duchess de Brabant.** Light rose, heavy shading of amber and crimson.

**Gruss an Teplitz.** Richest scarlet, shading to a velvety crimson; larger than Hermosa.

**Hermosa.** Rosy pink. An old garden favorite

**Mad. de Watteville.** White, shaded salmon.



**Mad. Cecil Bruner.** Popular baby pink rose, comes in clusters, used largely for corsage.

For Prices, See Next Page.

### STANDARD TEA ROSES

Suitable for summer planting. The flowers are much larger and more perfect than the preceding list but not in such quantity.

**American Beauty.** For size, rich color, exquisite form and delicious fragrance; it stands without an equal. It is a quick, bushy grower. Color is a rich, rosy crimson, shaded and veined in the most charming manner. 30 cents each; larger size, 50c and \$1.00 each.

**Bessie Brown.** Flowers profusely thruout the summer. Color pure white.

**Etoile de France.** Strong grower, of a lovely shade of red.

**Sunburst.** Varies from light yellow to a copper color, shading deeper toward the center.

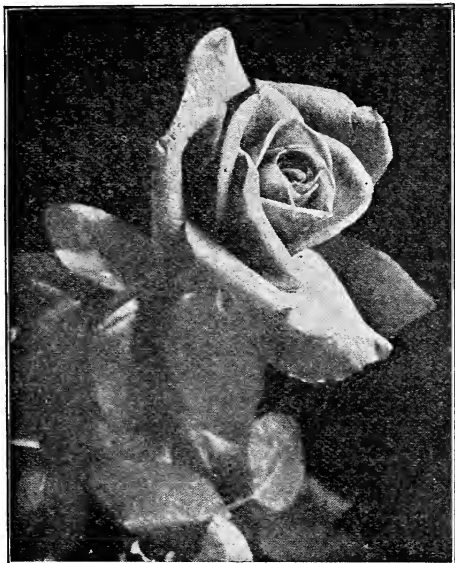
**My Maryland.** A grand bedding rose; a decided rose pink; good free-branching.

**Mrs. Aaron Ward.** Buds copper, deep golden orange, shading outward to a creamy yellow.

**Maman Cochet.** Rich healthy foliage, long, stout stems, extra large and full. Bright rose.

ON ALL SMALL ORDERS FOR PLANTS THAT GO BY MAIL ADD 10c FOR POSTAGE.





The Rose for Everybody—Killarney

**Pink Killarney.** The great Irish Rose; of robust growth and very free-blooming; the flowers are large, the buds very long and pointed. A delicate shell pink.

**White Killarney.** Identical with above, except color, which is pure white.

**Hoosier Beauty.** Magnificent color. Rich crimson scarlet. Velvety texture. Double.

**Ophelia.** Clear, bright salmon, often deepening toward golden pink; wonderfully fragrant, with long, pointed buds and stiff stems. Large handsome foliage.

**Mrs. Charles Russell. (Called Russell Beauty.)** A strong growing rose. Foliage heavy and leathery, inclined to slightly curl on the older wood; is almost mildew proof. The bud is fully as large as American Beauty, but longer and pointed, and opens into a flower of unusual beauty. The color is a bright rose pink, deeper in the center. 25 and 50c each.

**Milady.** Similar to Richmond in color, but far richer in the bud. Large and double. In form and fragrance it resembles Gen. Jacqueminot.

**White Maman Cochet.** Identical with Maman Cochet except in color, which is pure white.

**Richmond.** Strong growers; flowers are large and pointed, beautiful rich crimson; rather single in hot weather, but if cut in tight bud will keep well and open out very beautiful.

#### PRICES OF ALL TEA AND EVERBLOOMING ROSES

Except where noted, first size, 15c each, \$1.50 per dozen; second size from 25c each to \$2.50 per dozen. Our selection, ten strong plants, from 3-in. pots, especially suited for summer bloom, for \$1.75, by express. These will give you more satisfaction than \$3 invested in cheap little Roses.

#### NEW ROSES

**Columbia.** The Rose of all Roses, beautiful, clear, glistening pink, exceptionally strong grower, long stems, keeping qualities are very good. 25c and 40c each.

**Premier.** Deep, rose pink and very free flowering for its size. 40 cents each.



#### BABY RAMBLERS

All perfectly hardy and wonderful blooming qualities. Grow about 24 inches high, are ideal for bedding out as they flower almost continuously. Flowers in clusters like Crimson Rambler.

**Red Baby Rambler.** Plant vigorous, foliage dark and glossy. Flowers rich crimson.

**White Baby Rambler.** Large clusters of small double flowers.

**Jessie.** An ideal Rose, possessing bright green foliage exempt from mildew, and a bushy branching growth; bright cherry crimson.

**Baby Tausendschoen.** Similar to the climbing variety, its charm lays in the variable coloring, changing from white to shades of pink.

**Geo. Elger (Yellow Baby Rambler.)** Pointed buds in clusters open up full and double, a good companion to the other Baby varieties.

**Price of Baby Ramblers:** Small plants, 25 cents each; large size, 50 cents each; extra large specimens, \$1 and \$1.50 each.

## Hardy Hybrid Perpetual Roses

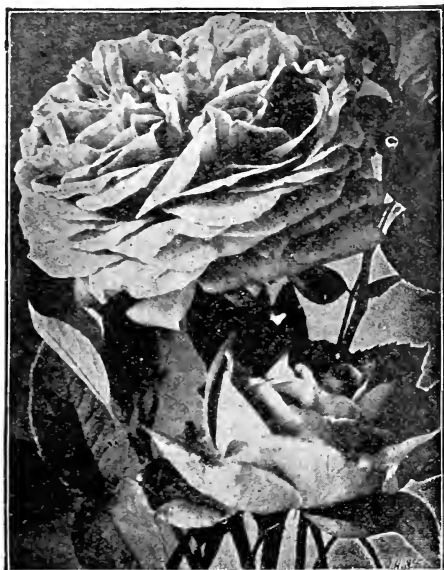
These are considered the most valuable of all the Roses. Their large flowers are very fragrant and of all colors known to the Rose. For permanent beds in northern and middle states, nothing can surpass them. We have listed only the varieties that are best and most hardy, and know they will give satisfaction to our customers.

Knowing that there is a greater loss of Hardy Roses than any other dormant plant, it shall be our earnest endeavor to supply our customers with the very best plants possible, guaranteeing them to be in good condition when they leave our hands, but will not be responsible for loss in growing them. If you want to be sure of every one, buy our pot grown plants, ready May 10th.

#### HOW TO PLANT—VERY IMPORTANT.

When planting, care should be taken to set plants deeply, planting them at least 2 inches below first point or branches and pounding the soil firmly around the roots. Don't crowd the roots, but dig a good, large hole, spreading out the roots; work the soil around the roots and pack firm as you fill the hole. When about two-thirds full of soil, give thorough watering, then when water soaks away, fill up the hole and firm the soil with your boot. Never for an instant expose the roots to the hot sun. If weather is very warm, protect the dormant tops with straw, sacking or other protecting material, until the tops swell, gradually accustoming them to the light and air. By carefully observing above you will have no trouble to make your dormant plants thrive, where by careless planting and after-care, one-half will die.

## HARDY ROSES (Continued.)



**Winter Protection for Rose Plants.** This may be done with material most convenient at hand, such as leaves, straw, light manure, street sweepings, pine and cedar boughs, etc. Large Rose bushes will stand several degrees of frost and the covering should not be put on until winter has set in.

**How to Make Roses Bloom.** In the axil of each leaf is a latent bud. Should the long, strong shoots or branches be placed and kept in a horizontal position, each latent bud will produce many flowers. Cut wooden hooks and peg the long, straight shoots firmly to the ground. These branches will not only flower, early and late, but will make robust wood, which can be treated in the same manner the following spring. Monthly and Hybrid Roses can thus be made to bloom continuously.

**When to Order.** Place your order early. Don't wait until late and expect specially selected stock, unless you buy pot-grown plants.

**Suckers.** Always remove any suckers that come up at the side of plants—they are from the root graft of the rose, and they will not bloom and only rob the vitality of the plant.

**Baroness Rothschild.** Of immense size and fine form; very solid; bright rosy pink.

**Coquette des Alps.** White, tinged with carmine. Very fine, free bloomer.

**Frau Karl Druschki.** One of the finest pure white roses. Splendid buds and immense size.

**General Jacqueminot.** Rich, velvety crimson, changing to scarlet crimson. Very fragrant.

**General Washington.** Color bright shining crimson, very rich, large and perfectly double.

**Magna Charta.** Extra large, full flowers; very double, clear rose, blushed with carmine.

**Mme. Plantier.** Grows in a very fine, bush form and produces flowers in great abundance in June. Pure white.

**Mrs. John Laing.** Beautiful soft pink, delicious fragrance; of exquisite shape.

**Paul Neyron.** Large, deep shining pink. It is a good, strong grower.

**Prince Camille de Rohan.** Rich, dark velvety crimson, passing to maroon, shaded black.

**Ulrich Brunner.** It is of a rich, glowing crimson scarlet color. Free, continuous bloomer.

**Price of all Hardy Roses, extra strong, two-year-old plants.** 80 cents each, \$8.00 per dozen. Ready for shipment from April 10 to May 10. After May 1st pot grown plants, \$1.00 each.

## ROSA RUGOSA

The lovely Ramanas or Rugosa Roses are sturdy bushes, 3 to 5 feet in height and are covered with glossy green foliage and clusters of beautiful single flowers, which emit a fine odor. They bloom continuously and are covered during autumn with bright red pods.

**Alba.** White. **Rubra.** Red.

**C. F. Meyer.** Clear, silvery rose; large and fragrant. Price 75 cents each.

## SPECIAL COLLECTION OF HARDY ROSES

Everybody loves hardy Roses but many have been disappointed by getting varieties that winter kill. We want to please our customers, our selection, all strong, two-year-old plants, for only \$3.50, by express collect.

## POT-GROWN HYBRID PERPETUALS

Owing to weather conditions dormant Roses are hard to start in the spring. There are also many who neglect planting at the proper time for dormant plants. After May 10 we have in stock nearly all the varieties of Hardy Perpetuals in list—two-year-olds, at \$1.00 each. These can be planted at any time during the spring or summer.

## SMALL POT-GROWN HYBRID PERPETUALS

Are all on their roots and will make you a good, permanent bed. We have a limited stock of the standard varieties, 3-inch pot plants, 35 cents each, \$3.50 per dozen.

## HARDY YELLOW ROSES

**Persian Yellow.** Perfectly hardy. Flowers double, full and deep golden yellow in color, finest hardy yellow Rose. Strong 2-year-old plants, 75 cents.

## MOSS ROSES

A class of Roses which are much admired. The beauty of the flowers consist in the delicate mossy covering which surrounds the bud.

**Blanche Moren.** Pure white, sometimes shaded with rosy blush.

**Salet.** Light rosy pink; extra free bloomer.

**Crimson Globe.** Dark crimson; best in its class.

**Henry Martin.** Deep pink; 75c each.

## JAPANESE TRAILING ROSES

## Wichuriana Type

**Wichuriana.** Single, white; blooms during June and July. Foliage almost evergreen. 50c.

**Manda's Triumph.** Double, white flower, produced in large clusters on long shoots. 50c.

**Universal Favorite.** Double, light pink. 50c.

## HARDY CLIMBING ROSES

This class of Roses is much esteemed for training over arbors, porches, fences and other objects. They blossom profusely, the wealth of flowers almost covering the branches. Very little in the way of pruning is necessary, and the plants are perfectly hardy.

**Dorothy Perkins.** The best of all, strong vigorous growth. Flowers are borne in clusters, of a beautiful shell pink, full double, and of a large size for a cluster Rose.

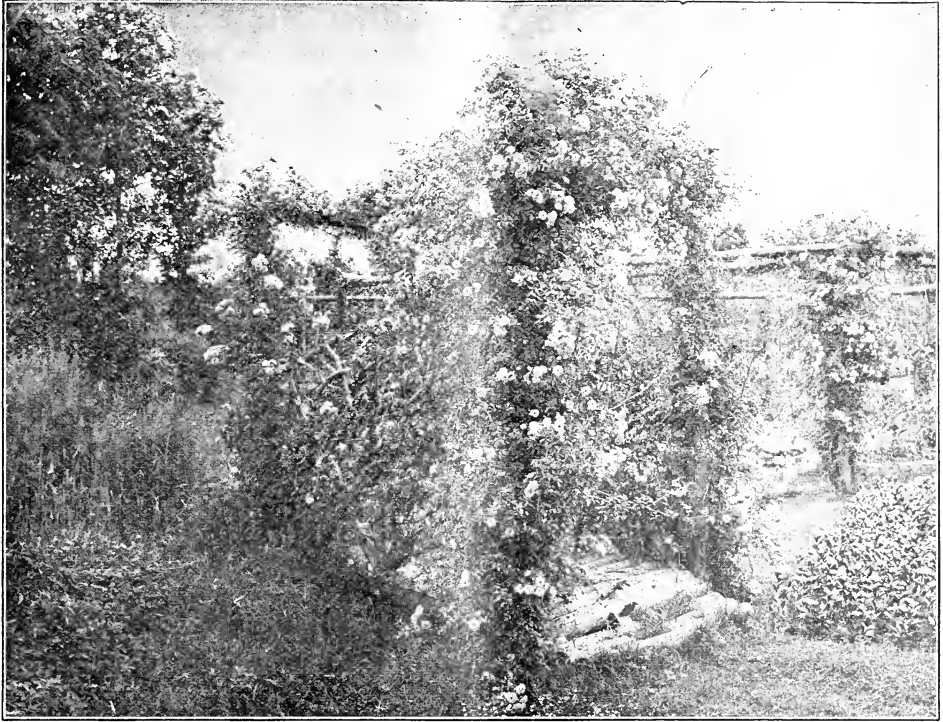
**White Dorothy Perkins.** A seedling of Dorothy Perkins having every desirable attribute of its parent and bearing magnificent clusters of gleaming white flowers.

**Veilchenblau, or "The Blue Rambler."** A real violet blue Rambler Rose. The flowers are steely blue. The buds show considerable red, but change quickly as they open.

**Crimson Rambler.** Everybody knows this Rose now, because one can help remembering it if ever a good plant in bloom meets the eye. Magnificent and hardy everywhere.

**Lady Gay.** A seedling from Crimson Rambler, and closely resembling it in habit of growth, but the flowers delicate cherry pink, which gradually changes lighter.

**Flower of Fairfield.** Perpetual flowering Crimson Rambler. Its flowers, which are produced in profusion, are of a fine crimson color. The growth is vigorous, flowering freely.



Dorothy Perkins, at home under all conditions.

**Baltimore Belle.** Your yard is not complete without this grand Rose. Will grow 15 feet in one year, and be covered with clusters of large double flowers of a pale blush color.

**Trier.** Creamy white, center of flowers filled with yellow anthers.

**Prairie Queen.** A favorite everywhere. If you want a Rose for your porch, this is the one. Bright red, changing as flower opens to deep pink.

**Philadelphia Crimson Rambler.** The flowers are perfectly double, completely covering the bush. The color, deep rich crimson, brighter than the old variety, does not fade.

**Tausandschon.** Means Thousand Beauties, and is a very appropriate name for this great novelty. The colors run from delicate rose through shades of bright rose and carmine with white, yellow and other tints.

#### PRICE OF CLIMBING ROSES

Small plants from pots, 30 cents each, 4 for \$1.00; 2-year-old out-door grown, 80 cents each; 6 for \$4.50.

## WHAT A FEW DOLLARS WILL DO

You all know how bare your home looks without a few flowers or shrubs. For a few dollars you can make your home look fine in a year by planting a choice assortment of Hardy Shrubs, Plants and Vines.

We have put up the following special collections to aid you in the selection of plants, vines, etc., for just such places as this.

No. 1—12 Hardy Shrubs, all different, for \$4.25.

No. 2—12 Hardy Vines, all different, including 3 Clematis, for \$5.00.

No. 3—12 Hardy Perennials, all different, 1-year-old plants, for \$2.00.

No. 4—6 Spirea Van Houttei and 6 Hyderangea Paniculta for the front of your porch. This will give you a beautiful effect if planted with the Hyderangeas at the back, in front of the porch, or at each side of the landing, for \$4.00.

No. 5—Hardy Shrubs, assorted, 6 Barberry Thumbergi, 2 Hardy Roses, 2 Clematis, 6 Hardy Perennials, all different for \$8. All strong, 2-year-old plants.

**All the Above Collections By Express at Customer's Expense**

## HARDY PLANTS, SHRUBS, VINES, ETC.

Ready for Shipment April 15 to May 1. Send us Your Orders as Early as Possible.

Nothing is more beautiful on the lawn or in flower garden. Our stock is very large and fine and we feel sure that they will give our customers satisfaction in every way. Every variety that we list (except Altheas) we consider perfectly hardy here — even in exposed situations. There is nothing which so quickly and for so little cost adds to the beauty and cheerfulness of the surroundings as an assortment of hardy shrubs.

### ALTHEA

(Rose of Sharon)

Large, camellia-like flowers of the most varied and beautiful shades. It is not perfectly hardy in this climate, but fully pays its cost the first season even if winter kills. Double Purple, White, Red and Variegated. 40 cents each.

### ALMOND

Very early flowering. Blooms very double and about 1 inch across. Double White and Double Pink, 65 cents each.

### CALCANTHUS

**Florida.** (Flowering Shrub.) A very desirable shrub, with chocolate-colored flowers of delicious fragrance in June. 30 cents each.

### CHIONANTHUS SVIRGINICA

(Fringe Tree)

A tree-like shrub, almost hidden in the spring by a thick mist of fragrant, drooping white flowers, very ornamental. 75 cents each.

### EXORCHORDA GRANDIFLORA

Flowers pure white, borne on slender racemes, very graceful. 50 cents.

### EUONYMUS AMERICANA (Burning Bush)

Attractive, Deep purple flowers, broad foliage and brilliant scarlet fruit. 50 cents each.

### FORSYTHIA (Golden Bell)

Early spring flowering; the flowers are yellow, drooping and appear before the leaves. 40 cents each.

### BARBERRY, THUMBERGI

Where a low, dwarf, deciduous hedge is wanted, nothing equals this beautiful Barberry. It is of spreading habit, growing extremely thick from the base, and requires but little pruning to keep it in shape. The leaves are small light green, and toward fall assume rich, brilliant colors, the fruit or berries becoming scarlet. (NOTE—This is not the variety that causes rust on grain.) Absolutely hardy in all parts of the country. 12 to 15-inch, 20 cents each, \$2.00 per dozen; 15 per 100; 18 to 24-inch, 35 cents each, \$3.50 per dozen, \$25.00 per 100.

### LONICERA

(Bush Honeysuckle)

**Morrowi.** A neat shrub of symmetrical growth. Red flowering, 30 cents each; white flowering, 50 cents each.

### RIBES

(Flowering Currant.)

The old fashioned, large growing, flowering variety. Grows 6 to 8 feet high. 40 cents each.

### RHUS (Sumac)

**Glabro laciniata.** (Cut-leaved Sumac.) Of a striking appearance; the leaves are deeply cut, resembling ferns, the color of which is dark green, changing to a rich red in autumn. 50 cents each.

### SABUCUS (Elder)

**Aurea.** Leaves are bright yellow, giving best effect when planted with other shrubs; blossoms resemble common Elder and appear in July. Very hardy. 40 cents each.

### SYMPHORICARPOS

**Racemosus.** A well known shrub, with small pink flowers and large white berries that hang on the plant throughout part of the winter. 40 cents each.

**Vulgaris.** (Red-Fruited, or Indian Currant.) A shrub of very pretty habit. Foliage, flowers and fruit small; fruit purple; hangs all winter. 40 cents each.

### CORNUS

(Dogwood)

**Alba.** Red-branched. Tree-like shrub, with white flowers in June, followed by red berries. 40 cents each.

### CYCONDIA

(Japan Quince)

Large, brilliant crimson flowers are the first blossoms of spring. 50 cents each.

### DEUTZIA

One of the most popular shrubs; blooms in June and July.

**Gracilis.** Perfectly hardy; a profuse bloomer; delicate, small white flowers. 50 cents each.

**Grenata fl. pl.** Double, pinkish, white, in spikes 5 inches long. 50 cents each.

### VIBURNUM STERILIS

(Snowball.)

The old, well-known snowball; hardy everywhere. 40 cents each; largest size, 75 cents.

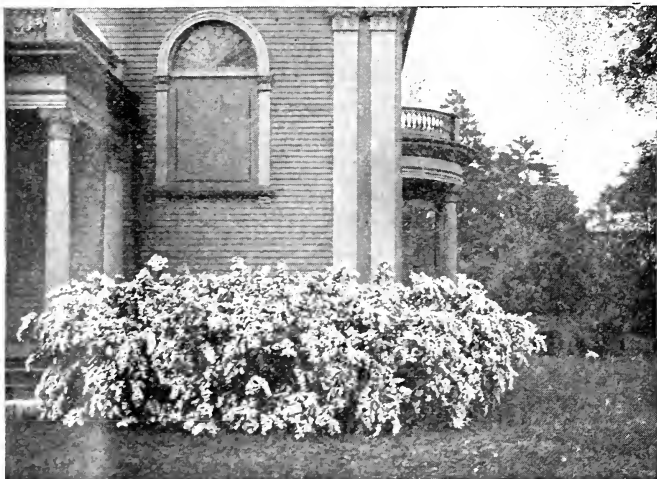
### TAMARIX

**Africana.** A beautiful shrub with small leaves, similar to a Juniper; flowers pink, small and delicate; borne on long spike in May. 50 cts.

### SPIREA

All the Spireas bloom with riotous extravagance which makes them quite striking. Their individual style, color and habits of growth differ so markedly, that a collection of varieties will insure bloom the entire season and still evade the monotony of repetition.

**Van Houttei.** The most showy of all Spireas and one of the best flowering shrubs in cultivation. The plant is a rather tall, upright



grower, with long, slender branches that droop gracefully with their weight of foliage and flowers. Flowers pure white in great culsters and whorls forming cylindrical plumes two feet long. Few shrubs present a more charming appearance. Blooms freely when very small. Small size, 18 to 24 inches, 25 cents each, \$2.50 per dozen, \$18 per 100; 24 to 30 inches, bushy, 40 cents each, \$4.00 per dozen, \$20 per 100; extra large, 75 cents each, \$7.50 per dozen, \$50 per 100.

## SPIREA

**Billardi.** Pink flowers; in bloom nearly all summer. Fine for planting in masses. 40 cents each.

**Golden Leaved Aurea.** Foliage golden tinted, very effective massed or among other shrubs. Flowers are white. 40 cents each.

**Antony Waterer.** A bright crimson. It is also dwarf and dense in growth. When scarcely 3 inches high it begins blooming and thereafter is seldom out of flower. Grows 3 feet high and wide, and will be covered with flower heads 6 inches across. It is also perfectly hardy and will stand the most severe winter with slight protection. Small size, 35 cents each; large size, 60 cents each.

**Thumbergi.** Forms a dense feathery bush; foliage in autumn changing to bright red and orange. Flowers pure white, borne in feathery masses in June. 40 cents each.

## PHILADELPHUS, SYRINGA or MOCK ORANGE

**Coronarius.** Beautiful free-flowering shrubs, bearing large panicles of pure white, fragrant flowers; very strong growers. 40 cents each.

**Lemoinei.** Dwarf, sturdy, erect growth, creamy white, fragrant flowers. 50 cents each.

## HYDRANGEAS

**Paniculata Grandiflora.** Tens of thousands of these notable summer and autumn-flowering shrubs have been sold the past few years and the demand is still good. They are absolutely hardy, grown in any soil, and bloom the same year they are set out. They flower abundantly, bearing immense panicles of bloom, white at first, and turning to rose in au-

turn. To make a fine specimen, the soil should be as carefully prepared as for any shrubs. Annual shortening of the branches tends to increase the size of the flowers. One year-old plants, 30 cents each, \$3.00 per doz., \$20 per 100. Two-year-old plants, 3 to 4 feet, 75 cents each, \$7.50 per doz., \$50 per 100.

**Hydrangea. Tree Form.** Branched like a little tree, very ornamental, 3 to 5 feet high, \$1.25 each.

**New Hydrangea Snowball.** This magnificent hardy American shrub is the very finest addition to this class of plants found in many a year. The blooms are of large size, of pure snow white color, and the foliage is finely finished, lacking the coarseness found in *Paniculata*. One of its most valuable characteristics is its coming into bloom just after the passing of all the early shrubs, while its long season of bloom, from early June thru August, renders it doubly valuable to every owner of a garden; perfectly hardy, standing 20 degrees below zero. The form of the panicle is much like that of *Hydrangea Hortensis*. 35 cents each; large two-year-old plants, 75 cents each.

## WEIGELIAS

**Candida.** White flowering variety, flowers throughout the summer. 40 cents each.

**Eva Rathke.** Brilliant crimson, flowering throughout the summer. 40 cents.

**Rosea.** Rose colored flowers, in June and July. 40 cents each.

**Variegata.** Leaves beautiful, margined pure white. Flowers pink. 40 cents each.



Hedge of *Hydrangea paniculata Grandiflora*



**DOUBLE FRENCH LILACS**

**Chas. X.** A strong, rapid-growing variety with large shining leaves; trusses large, of reddish purple. 75 cents each.

**Josikea.** Dark lilac-colored flowers; blooms in June. 75 cents each.

**Madame Lemoine.** Double, pure white; borne in large clusters... 75 cents each.

**Michael Bushner.** Beautiful light lilac. 75c each.

**LILACS**

Old-fashioned purple varieties, 30c each.

Old-fashioned white varieties, 30c each.

**VIBURNUM STERILIS  
(Snowball)**

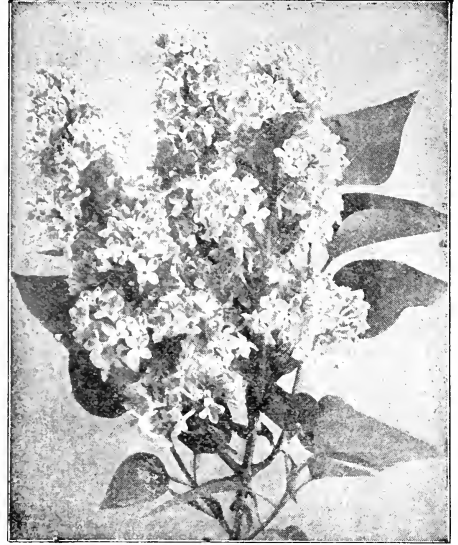
The old, well-known snowball; hardy everywhere. 35 cents each; largest size, 75 cents.

**TAMARIX**

**Africana.** A beautiful shrub with small leaves, similar to a Juniper; flowers pink, small and delicate; borne on long spikes in May. 50c.

**AMOR PRIVET**

The hardy Privet is used largely for hedges. 2 to 3 feet, 40 cents each; \$4 per dozen; \$25 per hundred.



Double French Lilacs

**HARDY CLIMBING PLANTS**

If you have a vine covered fence of Woodbine, Bittersweet, Honeysuckle, or other vine—try a Trumpet Vine at each post or regular intervals. The effect is very striking and attractive.



Clematis Paniculata

**CLEMATIS**

They are perfectly hardy and of rapid growth, attaining a height of 15 feet and blooming the greater part of the summer and fall. The effect produced by a well-grown plant when in bloom is grand.

**SPECIAL NOTICE.** On account of the brittleness of the bark on the Clematis, it cracks very easily and many people believe the plant to be permanently injured when such is not the case. We wish to say also, that we examine all plants carefully before shipping to see that they are in good condition and if they die after being planted, as must sometimes happen, we do not agree to replace them.

**Make Your House a Home.**

Don't imagine your house is finished when the plumber has finished—then commences the work of converting it into a comfortable, picturesque home for your family. Trees and shrubs play a big part in accomplishing this.

Plant this year if possible.

**SERVICE**

Service means quality of goods plus the ability to care for your orders in such a manner that you will come again—Our ever increasing trade shows that we have both and we are giving them to our customers.

Any order that does not prove satisfactory in every way we are ready and glad to make it right—if proper claim is made within a reasonable time after time of shipment.

### CLEMATIS, SMALL FLOWERING CLEMATIS PANICULATA

**Paniculata.** One of the very best vines to grow near the house, as they are free from insects, and remain neat looking thruout the whole summer. It will grow against any outbuilding, trellis, over any place, up a pole, pillar or stump. The flowers are of medium size, pure white, borne in immense sheets, and of a delicate and penetrating fragrance, appearing late in September, at a season when few other vines of growth, the showy foliage, beautiful and fragrant flowers, the hardihood, serve to makethis one of the very choicest of recent productions. We have a very large stock of pot-grown plants. Small 3-inch pot plants, 35 cents each, 3 for \$1.00; two-year-old, 75 cents each.

**Cocinea.** Bell-shaped flowers, bright coral red; blooms from June until frost. 50 cents

**Crispii.** Fine deep blue, with white border; fragrant. 50 cents each.

**CLEMATIS, LARGE-FLOWERING VARIETIES**  
**Madame Baron Villard.** Light rose and lilac.  
**Ville de Lyon.** Magnificent brilliant crimson.  
**Henrii.** Large size, single, pure white.  
**Dutchess Edinburgh.** Double white.

**Gypsy Queen.** A rich, dark velvety purple.

**Jackmanii.** The finest of all. Deep purple.

Price of large flowering varieties, \$1.00 each.

### AKEBIA

**Quinata.** A beautiful hardy climbing vine. It often grows 15 feet in a year and produces throughout the season large clusters of fragrant owers, resembling Forget-me-nots. 2 year-old, strong plants, 60 cents each.

### ARISTOLCHIA SIPHO

**Dutchman's Pipe.** Brownish flowers, resembling a miniature pipe; splendid for archways or verandas. Extra strong, by express, \$1 each.

Price of large flowering varieties, \$1.00 each.

### APIOS

**Tuberosa.** Clusters of rich, deep purple flowers, which have a strong violet fragrance. 10 cents each.

### BEGONIA (Trumpet Vine)

**Radicans.** Trumpet Creeper.) Flowers are large, orange scarlet. Very useful for covering undesirable places, as it is a strong grower and very hardy. 35 cents each.

### CINNAMON VINE

A fine, hardy climber. Flowers of a cinnamon fragrance. Therefore called "Cinnamon Vine." 15 cents each.

### LONICERA (Honeysuckle)

**Halliana.** (Hall's Honeysuckle.) Color white, changing to yellow; very fragrant. Blooms from June to November.

**Punica.** (Scarlet Trumpet.) Strong, rapid grower. Blooms very freely the entire season. Bright red trumpet-shaped flowers.

**Flava.** (Yellow Sweet.) Bright Yellow and orange; fine for porches and pillars.

**Japonica Area** (Japan Golden-leaved.) A handsome and desirable variety with variegated foliage; yellowish white flowers.

Price of Honeysuckles: Strong, outdoor-grown plants, 60 cents each.

### CELASTRUS SCANDENS (Bittersweet)

Handsome, glossy foliage and large clusters of beautiful orange crimson fruits retained all

winter. Its graceful sprays of berries make charming winter decorations, 2-year-olds, 40c and 50 cents each.

### HOP VINE

A vigorous hardy, ornamental vine for covering old trees, outbuildings, fences, etc. Produces the hops of commerce. Each, 25 cents.

### LYCIUM

**Chinese** (Chinese Matrimony Vine.) A vigorous growing hardy climbing vine that may be used anywhere that a vine is needed for training to trellis, fence or wall. Small purple flowers and are followed by brilliant scarlet berries. 40 cents each.

### PERIPLOCA GRAECA (Silk Vine.)

A rapid-growing, beautiful climber, with glossy green lanceolate foliage. Fine for arbors or trellises. Strong two-year, 75 cents.

### WISTARIA

This is one of the most popular hardy vines, growing very rapidly, climbing to a height of 50 feet or more. When in bloom it is truly magnificent. It flowers in early spring in long, drooping racemes resembling in size and shape a bunch of grapes.

**Magnifica.** Pale blue. 50 cents each.

**Simensis Alba.** Pure white, sometimes tinted light blue. 75 cents each.

### THE JAPAN OR BOSTON IVY

(**Ampelopsis Veitchii.**) The grandest hardy climbing vine in existence for covering houses, churches, schools, etc. Its glossy ivy leaves overlap each other and its long, delicate young shoots stretch up the walls with free and rapid growth. The tendrils at nearly every point cling firmly to the smoothest surface of rock or wood. The glossy leaves assume in the autumn the most beautiful tints of scarlet and crimson. The handsomest vine of scarlet for growth on brick walls. Small plants, 30 cents each, 80 cents for 3; large plants, 75 cents each, \$7.50 per dozen.

**Ampelopsis Quinquifolia.** (American Ivy, Woodbine, Virginia Creeper, etc.) Deeply cut leaves which turn to a beautiful crimson in fall; fine for covering trees, rocky slopes, walls, etc. 2-year, 30 cents each, 4 for \$1.00.

**Ampelopsis Englemanni.** Similar to above but with smaller, denser foliage. Will cling to stone or brick. 50 cents each.



Japan or Boston Ivy (*Ampelopsis Veitchii*.)

## HARDY PERENNIAL PLANTS

Those that die to the ground every year.

No money you can invest will give you such pleasure and permanent returns as that you invest in Hardy Plants. Once planted they stay, growing in beauty every year. Our stock of these is large and complete and covers such a wide range of variety that you can select what will give you a complete succession of flowers the entire summer and fall. The small size are mostly pot-grown. The large size, one year, field grown.

### AQUILEGIA (Columbine)

**Coeurulea.** Blue.  
**Chrysanthea.** Golden yellow.  
**Alba.** Double white.  
**Rose Queen.** Beautiful shade of rose.  
 15 cents each, 50 cents for 4.

### ALYSSUM ARGENTUM

Dwarf, golden yellow. 15 cents.

### AGROSTEMMA CORONARIA

Blooms in June and July. 15 cents.

### ARABIS ALPIMUS

Dwarf plant, for edging. 15 cents each.

### ANTHEMIS KELWAYI

Hardy, yellow Marguerite. 15 cents each.

### ACHILLEA

**The Pearl.** Flowers are purest white. Fine for summer planting. Small plants. 15 cents each. Strong clumps, 25c each.  
**Roseum.** Bears large clusters of bright pink owers. 25 cents each.

### HARDY GRASSES

**Arundo Dorax Variegata.** 25 cents each.  
**Eulalia Japonica.** 25 cents each.

### TRAILING MYRTLE

A beautiful trailing plant, largely used for cemetery planting; beautiful evergreen, glossy leaves forming a mat over the ground. 15 cents each, 50 cents for 4; large plants, 30 cents each, 4 for \$1.00.

### HARDY CHRYSANTHEMUMS

We have them in the shades of white, yellow, bronze and pink. 15 cents each, 4 for 50 cents, 8 for \$1.00.

### EUPATORIUM

Strong growing border plants bearing minute white flowers in dense heads. 20 cents each.

### FERNS, HARDY

Small size, hardy brakes, 15 cents each, \$1.50 per dozen; large growing varieties, 30 cents each, 4 for \$1.00.

### FUNKIA (Day Lily)

**Lancefolia.** Blue.  
**Alba.** White.  
**Variegata.** Green and white foliage; blue flowers.  
 25 cents each; large size, 40 cents each.

### GYPSOPHILA (Baby's Breath)

Beautiful, fairy-like white flowers. 10 cents each, 25 cents for 3; clump, 25 cents.

### GEUM

**Heldreichi.** Pretty border plants, producing snowy, bright orange-colored flowers, 15 cents each, 50 cents for 4.

### LILY OF THE VALLEY

Strong, outdoor grown clumps, 25 cents each, 5 for \$1.00.

### ANEMONE JAPONICA

**Queen Charlotte.** Large double pink flowers.  
**Pink Henry.** Large double red flowers.  
**Whirlwind.** Large white; double flowers. 30 cents each.

### DIGITALIS (Foxglove)

A handsome plant of stately growth. 15 cents each, clumps 25 cents each.

### BOCCONIA PLUME

Poppy, large silvery leaves, flowers cream color. 15 cents each.

### CHRYSANTHEMUM MAXIMUM

Large Daisy-like, single flowers. 15 cents each.

### DIELYTRA (Bleeding Heart)

Blooms in May and June. Clumps, 40c each.

### DIANTHUS

Very desirable, sweet-scented, low-growing, early blooming, hardy Pinks. Assorted colors. 10 cents each; clumps, 25 cents.

### BOLTONIA

An Aster or Daisy-like plant, very useful for cutting. Remains in bloom a long time. Flowers white with yellow center. Plant in open. 15 cents each, 4 for 50 cents, large clumps, 25c.

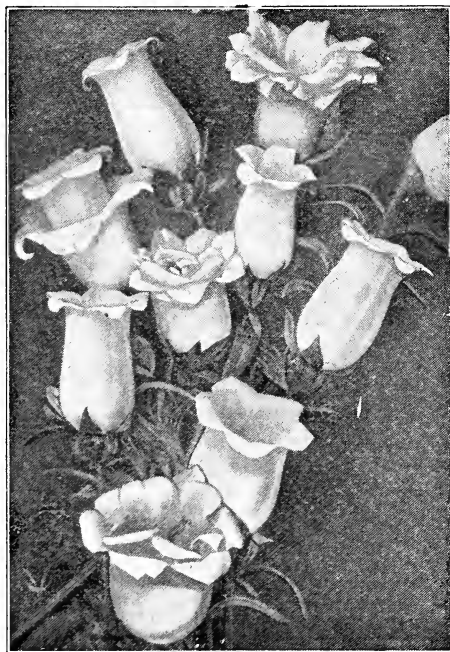
### DELPHINUM (Larkspur)

**Kelway's New Hybrids.** Flowers spikes stiff and strong; flowers double and single, shading from light blue and lilac to the indigo and purple shades, often with strange orchid-like markings. Plants bloom twice, often three times in a season. July and August. 25 cents each.

**Belladonna.** Almost continuous in bloom, large spikes of turquoise blue. 25 cents each.

**Formosum.** Deep blue, white eye; clumps, 25 cents.

**Album.** White. 25 cents.



CAMPANULA (Canterbury Bell)

**Alba.** Large, saucer-shaped flower; pure white in color.

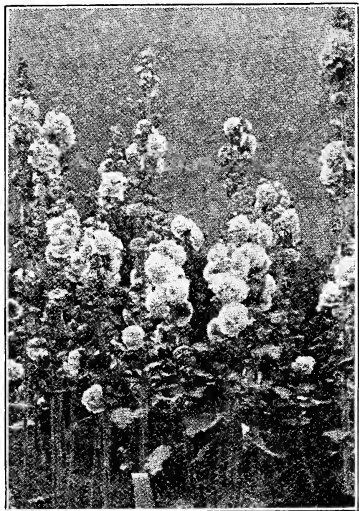
**Pyramidalis.** Dark blue, cup-shaped flower.

**Carpatica Alba.** Dwarf habit; small white bells.

**Rosea.** Large cup shaped flower, clear rosy pink.

20 cents each, 6 for \$1; large size 40c each.





### HOLLYHOCKS

One of the most ornamental plants for permanent garden; everyone knows what they are. Plant in deep, rich soil where they will get plenty of water.

**Double Pink, White, Yellow, Red.** Small plants, from pots, 15 cents each, \$1.50 per doz.

**Allegheny Hybrids.** (Everblooming.) Small pot grown plants, 20 cents each; 3 for 50 cents.

### SWEET WILLIAMS

Beautiful for solid beds or masses. Assorted colors, 15 cents each, 4 for 50 cents.

### YUCCA

**Filamentosa.** Subtropical looking plant, with long, narrow leaves that remain green the entire summer. It throws up a long flower stem in the summer of 3 or 4 feet high, bearing a large spike of creamy white bell-shaped flowers that retain their beauty a long time. Strong roots, 40 cents each.

### PYRETHRUM

Blooms in May and June. Colors range from pure white to crimson.

**Assorted colors, 35 cents each, 3 varieties, \$1.**

### PERENNIAL POPPIES

Very satisfactory for the garden. Good, deep rich soil, open situation.

**Iceland.** Dwarf habit; scarlet; 20 cents.

**Oriental.** Crimson scarlet; tall, 20 cents.

### VIOLET, HARDY RUSSIAN

**Hardy Russian.** Perfectly hardy; blooms in spring and fall; fine, single, deep purple. Clumps, 25 cents each.

### HARDY ASTERS

These are among the showiest of all the hardy perennials, coming in bloom in the fall.

**Aeris.** Light blue.

**Cordifolius.** Dark blue.

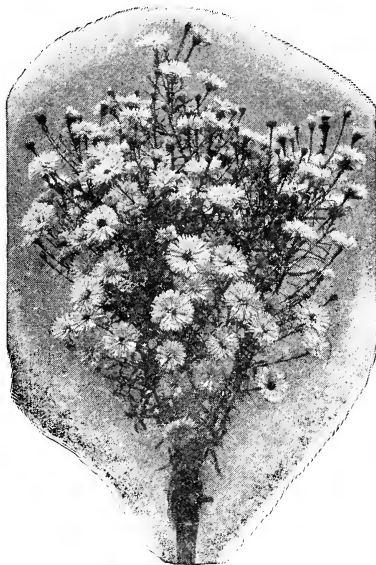
**Queen.** Dwarf, white.

**St. Egwin.** Bright pink.

15 cents each; 4 for 50 cents; field clumps, 30 cents each.

### NEW GIANT MALLOW MARVELS

Of all perennials these are probably the most striking. Flowers of largest sizes, in form of a single hibiscus, very showy colors range from pure white to deep red. Plant in rather moist situation. All colors mixed. Large size, 50 cents each.



Michaelmas Daisies (Hardy Asters)

### OTHER HARDY PERENNIALS

**Eupatorium.** Fine white flowers, useful for cutting. 15 cents each.

**Helenium.** Similar to dwarf sunflower. 15 cents each

**Lathyrus.** Decoration climbing vine, of pea family. 15 cents each.

**Lavendla.** Lavender herb. 20c each.

**Linium.** (Decoration Phlox) Light blue flowers. 15 cents each.

**Lupinus.** Tall Foxglove-like spikes of flowers. 20 cents each.

**Lychnis.** Bright scarlet, dense flat heads, bloom in August. 20 cents each.



Burbank's Shasta Daisies

Perfectly hardy perennial blooming for several months in this climate; flowers are large and graceful, averaging about 4 inches in diameter, with three or more rows of petals of purest whiteness on the single strong, wiry stem. Small plants 15 cents each, 4 for 50 cents; large clumps, 35 cents each.

**GAILLARDIA**

**Grandiflora.** Begins to flower in June, continuing one mass of bloom the entire summer. Flowers 3 inches in diameter; center dark reddish brown, petals vary from scarlet and scarlet orange to crimson. 15 cents each, 50 cents for 4; clumps, 30 cents.

**LOBELIA**

**Cardinals.** (Cardinal Flower.) One of the showiest things in the garden. Intense cardinal red flowers arranged in stock spikes 15 to 18 inches long to keep the plant aflame thruout August and September. 40 cents each.

**HELIANTHUS**

**Plenus.** Flowers from 2 to 4 inches in diameter, as double as any double Dahlia. Color, a bright golden yellow. It should have a sunny position and a rich soil. Each, 25 cents.

**HARDY HIBISCUS**

**Crimson Eye.** Large clumps, 40 cents each.

**LYCHNIS HAAGEANA**

Very ornamental plant, growing about one foot high, orange scarlet flower. 25 cents each.

**RUBECKIA**

**Golden Glow.** A glorious hardy plant bearing double yellow Dahlia-like flowers. 10 cents each, 25 cents for 3; \$1 per dozen.

**PINK**

They are more dwarf than carnations, growing only about 1 foot in height.

**Alba Fimbriata.** Fine, hardy, white Pink.

**Colored Varieties.** We have a fine assortment of colored varieties.

Small size, 20 cents each; 6 for \$1.00. Mixed seedlings, 10 cents each, \$1.00 per dozen.

**PENTSTEMON**

Gloxinia-like flowers, long spikes in various colors; 25 cents each.

**PLATYCODON**

**Grandiflora.** Bell-shaped flower, white and blue. 10c each; large plants, 20c each.

**COREOPSIS**

**Lanceolata.** Begins to bloom early in June and continues until frost. Is continually one mass of yellow Daisy-like flowers. 15 cents each, 40 cents for 3; large clumps, 25 cents each.

**Rosea.** Similar to other variety except in color. 25 cents each.

**IBERIS**

**Hardy Candytuft.** Of spreading habit; flowers pure white. 15 cents each.

**INCARVILLEA DELAVAY**

A lovely Chinese plant for sunny situations; rose-colored Clozinea-like flowers. 25c each.

**STATICA LATIFOLIA**

Beautiful feathery flowers. Can be dried for winter bouquets. 20 cents.

**IRIS**

**Japanese.** The finest of all. Thrives best in damp location, flowers in large size and beautiful range of colors, from pure white to deepest purple. Divided clumps, 30 cents each.

**Siberian.** Similar to the German Iris, but smaller flower. Color, deep blue, very free.

**Fleur de Lis or German Iris.** Familiar and beloved flowers of spring. Established plants produce 50 to 100 spikes of bloom.



Iris

**Mad. Chirean.** White bordered clear blue.  
**Kharput.** Violet.

**Florentina Alba.** Pure white.

**Darius.** Yellow, margined white.

**Queen of May.** Soft rosy lilac.

**Mrs. H. Darwin.** 20 cents each, 6 for \$1.00. All colors mixed, 10 cents each, \$1 per dozen.

Special offer on Iris, eight varieties, of German and Siberian, strong clumps for \$1.00.

**STOKESIA**

**Cyranea.** This plant grows from 19 to 24 inches high, bearing freely from early July until frost, its handsome lavender blue centaurea-like blossoms. 15 cents each; clumps, 25c.

**SWEET WILLIAMS**

Beautiful for solid beds or masses. Assorted colors, 15 cents each, 4 for 50 cents.

**YUCCA**

**Filamentosa.** Sub-tropical looking plant, with long, narrow leaves that remain green the entire summer. It throws up a long flower stem in the summer of 3 or 4 feet high, bearing a large spike of creamy white bell-shaped flower that retains their beauty a long time. 20 cents each; strong roots, 40 cents each.

**PYRETHRUM**

Blooms in May and June. Colors range from pure white to crimson.

**PERENNIAL POPPIES**

Very satisfactory for the garden. Good, deep rich soil, open situation.

**Island.** Dwarf habit; scarlet.

**Oriental.** Crimson scarlet; tall.

**Nudicaule.** Bright yellow.

**Oriental.** Mixed price of Poppies, 15c each; 4 varieties for 50 cents.

ON ALL SMALL ORDERS FOR PLANTS THAT GO BY MAIL ADD 10c FOR POSTAGE.

## PEONIES

### Once Planted They Will Last a Lifetime.

There is no hardy perennial which equals the Peony in beauty and usefulness. Once planted the plants and flowers increase in size and beauty with age. They are as hardy as oaks and as handsome (many as fragrant) as roses. When the plants are thru blooming they are as handsome and ornamental as most of the hardy shrubs. The plants are practically immune from insects. We would advise our customers to beware of cheap Peonies. An inferior variety will take as much care and space as a choice one, and the cost of a Peony is nothing compared with the disappointment after years of waiting.

**Planting.** An important point to observe is not to plant too deeply. The roots should be placed so that the crowns (or eyes) are covered with two or three inches of soil. Planting too deep is often the cause of shy blooming.

Plant with the southwest or west exposure.

Plant as early as possible in the spring, as they sprout very quickly. If order is received too late for planting we will hold that part of order and deliver early in the fall.

Our list contains the very best and most dependable varieties.

### HARDY PHLOX



Hardy Phlox

No plants give better satisfaction to amateurs than the Hardy Phlox. They thrive in any ordinary rich soil. The ease with which they are cultivated, their entire hardiness, and the beautiful coloring, make them particularly valuable for garden planting. The wide range of colors, from pure white thru all the shades of pink to deep crimson, give you a range of colors not found in any other hardy plant.

- A. Merell.** Almost white, shaded lilac.
- Alceste.** Deep Violet.
- Athis.** Deep clear salmon. Very showy.
- B. Comte.** Brilliant. French purple. Crimson shadings.
- Beauty.** Delicate silvery pink.
- Coquelicot.** Bright orange scarlet.
- Eclairer.** Clear rosy magenta.
- Gen. Von Henty.** Brilliant salmon, white center.
- Henry Murger.** Very large pure white, carmine center.

### (Phlox, Continued)

- Lothair.** Clear Carmine. Crimson eye.
- Independence.** Dwarf white.
- Mad. P. Langler.** Clear deep crimson.
- Miss Lingard.** Very fine early white.
- Perle.** Pure white. Late.
- Rynstrom.** Paul Neron. Pink.
- Rosenberg.** Reddish violet, blood red eye.
- R. P. Struthers.** Clear, cherry red, suffused salmon.

**NOTICE.**—Should we become sold out on any one variety, will substitute nearest like variety.

Small plants, 15 cents each, 8 for \$1.00.  
1-year-old plants, 30c each, \$3 per dozen.



PEONIES

- Barroress Rotheilde.** Outer petals silvery rose, center purplish lilac.
- Clarissa.** Rosy pink, outer petals large.
- Francis Ortegat.** Brilliant crimson, very double.
- Fulgida.** Purplish red.
- Festiva Maxima.** The best known Peony. Flower of immense size, snowy white, with some red spots on the edges of the center petals. Very sweet. Early, 60 cents each.
- Grandiflora.** Bright flesh or pink; large, late.
- Grandiflora Rubra.** Rich red, of large size.
- Duchess Devonshire.** Fine, pure white.
- La Martine.** Bright red.
- Hamel.** Bright, deep rose. Late flowering.
- Gen. Bertrand.** Pink, globe-shaped, fine bud.
- Officinalis Rubra.** The old-fashioned very early; deep crimson.
- Reevesii.** Delicate rose fringed center.
- Reine Hortense.** Pink and lilac.
- Rubra Triumphant.** Brilliant crimson, showing yellow stamens; large, early. 60 cents each.
- Rosea Elegans.** Soft pink, shaded salmon and lilac.

### PRICES FOR PEONIES

Purchaser's Selection except noted, 40 cents each, 4 for \$1.50.

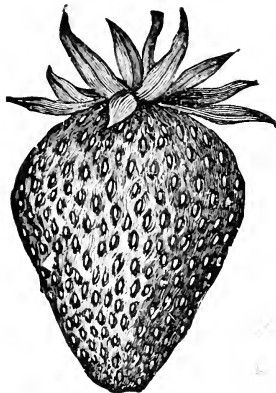
**SPECIAL OFFER:** 3 Peonies all different, strong roots for \$1.00. Or 4 3-year-old clumps for \$3.00—by express at purchaser's expense. Strictly our selection varieties.

## NURSERY STOCK

Nursery Stock and Small Fruits are very scarce this year and it will be the early buyers who have their orders filled.

Grown at Shenandoah, Iowa—in one of the largest and best nurseries in the country. All goods will be shipped from there by express. Charges prepaid by the receiver. Add 25c for each shrub and tree order for packing.

Orders must be in for Nursery Stock by April 15th (except Small Fruits.) Berry plants and trees will be shipped by express as soon as can be handled in spring. All transportation charges to be paid by purchaser.



### APPLES

**Ben Davis** (Winter.)  
**Baldwin** (Winter.)  
**Jonathan** (winter.)  
**Wealthy** (winter.)  
**Patten's Greening** (winter.)  
**Transparent** (winter.)  
**Dutchess** (summer.)  
**Maiden's Blush** (fall.)

**Price of Apple Trees**  
 4 to 5 ft. 80 cents each, \$8.00 per doz.

### WEeping TREES

**Birch.** Cut leaf 4 to 5 ft. high, \$1 each.  
**Willow Babylonica.** 4 to 5 ft. high, 50c each.  
**Elm Camperdown.** 1 year heads, \$1.50 each.

### DECIDUOUS ORNAMENTAL TREES

**White Birch.** 4 to 5 feet., 75 cents each.  
**Catalpa Speciosa.** 4 to 5 ft., 40 cents each.  
**Catalpa Bungei.** 5 to 6 ft., \$1.50 each.  
**Crab Bechtels Flowering.** 2 to 3 ft., 80 cents.  
**Elm, American White.** 5 to 6 ft., 40 cents.  
**Elm, American White.** 8 to 10 ft., \$1.00.  
**Linden, American.** 4 to 5 ft., 60 cents.  
**Maple, Norway.** 6 to 8 ft., 75 cents.  
**Maple, Sugar.** 6 to 8 ft., 75 cents.  
**Mountain Ash.** 5 to 6 ft., 60 cents.  
**Poplar Lombardy.** 4 to 5 feet, 35 cents.  
**Poplar Norway.** 4 to 5 ft., 40 cents.  
**Walnut, Black.** 5 to 6 ft., 75 cents.  
**Willow, Golden.** 3 to 4 ft., 40 cents.  
**Willow, Laurel Leaved.** 3 to 4 feet, 50 cents.  
**Buckthorn.** 3 to 4 feet, 50 cents.  
**Cranberry, Highbush.** 2 to 3 ft., 50 cents.  
**Lilac.** Tree form, named varieties, 4 to 5 ft., \$1.00.  
**Sumac.** Smooth leaved. 4 to 5 ft., 60 cents each.

### CRABS

**Hyslop.** (Fall.) **Whitney No. 20,** (Summer.) **Martha** (Fall.)  
**Price—Same as Apples.**

### CHERRIES

**Early Richmond and Wragg.**  
 \$1.00 each; \$10 per dozen.

### PLUMS

**Abundance** (Early.) **Burbank** (early. **Miner** (ate.) **Desota** (mid-season.) \$1.00 each, \$10 per dozen.

### GOOSEBERRIES

**Downing,** 40 cents each, 6 for \$2.  
**Houghton,** 40 cents each, 6 for \$2.

### RHUBARB

**Victoria.** \$1.20 per dozen.

### BLACKBERRIES

**Eric.** 60 cents per dozen, \$4.00 per 100.

### STRAWBERRIES

**Everbearing.** \$3.00 per 100.  
**Bederwood, Crescent, Harland, Dunlap, Warfield,** \$1.50 per 100.

### EVERGREENS

**Koster's Blue Spruce** 2 to 3 feet. Specimen trees, \$2 each.  
**Norway Spruce.** 2 to 3 feet, 75c 3 to 4 feet, \$1.00 each.  
**White Spruce.** 2 to 3 feet, 75c.

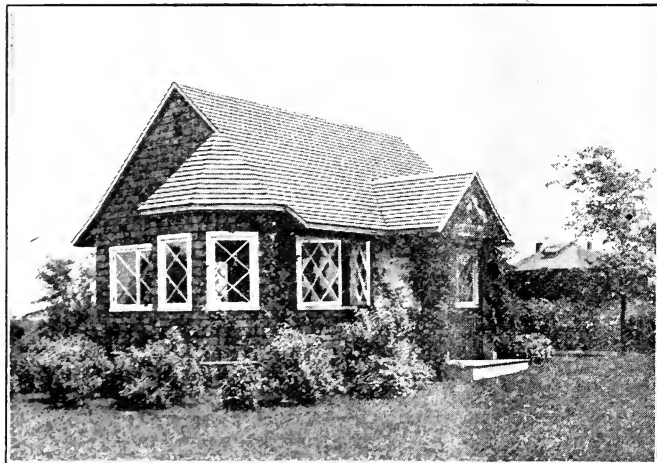
**Austrian Pine.** 2 to 3 feet, 80 cents.

**White Pine.** 2 to 3 feet, 70c, 6 for \$4.00.

**Balsam Fir.** 2 to 3 ft., \$1.00 each; 18 to 24 inches, 50 cents each, \$3 per dozen.

**Arbor Vitae.** Used for hedges. 18 to 24 inches, 45 cents each, \$4.50 per dozen; \$30 per 100. 24 to 30 inches, 60 cents each, \$6 per dozen.

**Specimen Evergreens**—For porch and yard decoration, trimmed pyramid shape, grown in tubs. **Arbor Vitae, Hemlock, Spruce,** \$6.00, \$8.00 and \$10.00 per pair. (Shipped from Dundee, Illinois.)



What Shrubs and Flowers Will Do

### GRAPES

**Moor's Early, Concord, Niagara.** 40 cents each; \$4.00 per dozen.

### CURRENTS

**Red Cherry, White Grape, Black Naples.** 40 cents each; \$4.00 per dozen.

### RASPBERRIES

**St. Rigus Red, Cumberland Black.** 60 cents per dozen; \$4.50 per 100.

### ASPARAGUS

**Palmeto.** \$2.50 per 100; 50 for \$1.50.



**Porch Boxes, made of Cypress, Painted Green, Bolted together—8 inches deep and 10 inches wid. 2 ft., \$2.25; 3 ft., \$3.00; 4 ft., \$4.00; 5 ft., \$5.00.**

**Special Porch Box Collection—**Suitable for 2 ft. box: 2 Boston Ferns, 3 Geraniums, 2 Daisies, 4 Vincas, all strong plants, \$3.25. Plants for 3-ft. box, \$4.00. For 4-ft. box, \$5.50.

**Vincas, Asparagus Sprengeri and Ivy Geraniums, medium size for boxes and baskets—**25 cents each; \$2.00 per dozen. Large size, 35 cents each; \$3.50 per dozen.



**Boston Ferns—**25c, 50c, \$1.00 and \$2.00 each.  
**Geraniums—**All colors for beds and boxes, \$2.00, \$3.00, \$3.50 per dozen.  
**Daisies—**25 and 50 cts. each.  
**Dracena Indivisa—**50c and \$1.00 each.

State size of box—how much you wish to pay—and we will send you a collection suitable.

**NO HOME IS COMPLETE WITHOUT A WINDOW BOX**

Boxes like these, 3 feet long, can be filled at a cost of \$3.25 each. Four daisies, six good size Geraniums, and six trailing vines, all good strong plants for \$3.25 by express. (Charges collect.)





Bed of Castor Beans, Cannas, Pennisetum Longistylum, S. A. Nutt Geranium, and Mm. Salleroi Geranium, 10 Feet in Diameter.

This shows what can be done if plants are grouped correctly. Extended descriptions and prices will be found under their respective heads.

CENTER—Two Castor Beans.

FIRST ROW—36 inches in diameter, 6 Cannas, 18 inches apart.

SECOND ROW—66 inches in diameter, 18 Pennisetum, 11 inches apart.

THIRD ROW—96 inches in diameter, 24 Geraniums, 12 inches apart.

FOURTH ROW—104 inches in diameter, 40 Geraniums, M. Salleroi, 8 inches apart.

**Price for Entire Bed, Small Size Plants—\$10.00; Larger Size Plants, \$15.00.**

Larger size beds Price on Application.

#### Castor Beans.

Small plants .....20c each, 4 for 75c

Large plants .....35c each, 3 for \$1.00

Cannas. Small plants .. 15c each, per doz., \$1.50

Large plants .....25c each, per doz., \$2.00

Pennisetum. Strong plants, 15c each, doz., \$1.50.

Geraniums. Small size..15c each, per doz., \$1.50

Medium size .....25c each, per doz., \$2.50

Large size .....35c each, per doz., \$3.50

#### Geraniums, Mad. Salleroi.

Small plants .....10 for \$1, per 100, \$7.50

### HARDY PERENNIAL PLANTS—Those That Die to the Ground Every Year.

We have Perennials in large assortment (See Catalog.) All one-year-old plants, growing in 4-inch pots—can be set out all spring and summer and will give immediate effect.

**Special offer—12 assorted for \$2.75; 25 for \$4.50; 50 for \$8.50.**

Improve your grounds, see the beautiful effect by planting a few trees and shrubs. We will be pleased to aid you in your selections. Send diagram of your grounds.

### SURPRISE COLLECTION OF BEDDING PLANTS

**READY AFTER JUNE 1.** Every year we have a surplus of some special varieties of bedding plants, such as Roses, Cannas, Geraniums, etc. Those who have a bed they wish to fill late in the season will find this collection of exceedingly liberal value. Orders booked at any time and filled in rotation in June. \$1 for 18; \$2.50 for 50; \$1.50 for 100, our selection of varieties.

#### A BED OF COLEUS

For the lawn, for every purpose of mass planting Coleus are popular, effective and cheap.

**Prices of Coleus—**10 cents each, 4 for 25 cents, 12 for 65 cents. Our selection, 5 cents each. 50 cents per dozen; \$3.50 per hundred. After June 10, \$2.50 per 100.

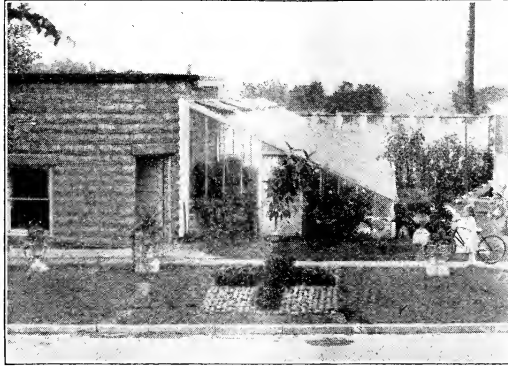
#### SPECIAL NOTICE.

All orders to go by mail must have postage added to catalog price of plants. **10 cents for each \$1.00 or less.**



## *"Flowers Are a Necessity, Not a Luxury"*

Look steadily into the face of a flower, it will appeal to the best there is in you. Flowers are messengers straight from the Creator, and every man or woman who listens as they look will



hear increasingly and be restored to themselves. Plant Flowers, they are cheap and easily cared for, both indoors and outside. No money you can invest will give you and your friends such returns as flowers.

### A RED CROSS

Of *Achyranthas Emerson* and *Echevaria*—Price of each, \$4.00 per hundred.



A Hedge of *Spirea Van Houttei*

For a hedge or specimen planting, this shrub has no superior—can be trimmed to almost any desired shape—perfectly hardy everywhere. When in flower it is a sight never forgotten, and when not in flower it makes a dense green hedge—equal to any other variety of hedge plant. For prices see page 28.

## **SURPRISE COLLECTION OF BEDDING PLANTS**

**READY AFTER JUNE 1.** Every year we have a surplus of some special varieties of bedding plants, such as Roses, Cannas, Geraniums, etc. Those who have a bed they wish to fill late in the season will find this collection of exceedingly liberal value. Orders booked at any time and filled in rotation in June. \$1 for 18; \$2.50 for 50; \$4.50 for 100, our selection of varieties.

## Bancroft's Money Saving Collection of Popular Plants

These collections are put up for those who want good small plants, yet do not feel able to pay the higher prices charged for those named in catalogs. We sell many thousand money saving collections yearly, to satisfied customers. Try them. We know you will be more than pleased.

All orders for our Surprise Collections will be acknowledged and entered on our books as received. We usually commence to send out the Collections of Tender Plants about May 1st, and Hardy Plants the latter part of April. We cannot promise to send them out before these dates. We cannot permit any change in the composition of these collections or in the time of delivery. Always order by letter.

**All collections are strictly our selection of varieties.**

Combine your orders, having them shipped by express, and you will be more than pleased with the splendid value you receive. The cost is so small and the extra value of the plants will more than compensate you for the small amount of express charges YOU will have to pay.

### Hardy Plant Collections

- A—Five Hardy Perennials, all different, 1 year old for 50 cents.
- B—Seven small Hardy Perennials, all different, for 50 cents.
- C—Four choice Hardy Phlox, our selection, for 50 cents.
- D—Twenty Pansies, large plants, all ready to bloom, for \$1.00.
- E—Four two-year-old Hardy Roses, for \$2.50.
- F—Four named Peony varieties, our selection, for \$1.00.
- G—One each, Crimson Rambler, Dorothy Perkins, Baltimore Belle, Prairie Queen. Strong two-year-old plants, for \$2.25.
- H—Pink, White, Yellow and Red Ramblers. Nice pot grown plants, the four for \$1.00. Strong 2-year-old plants for \$3.00.
- I—One each of Ampelopsis Veitchii, Clematis Paniculata, Cinnamon Vine, Honeysuckle; all strong plants for \$1.50.
- J—For \$2 we will send six Hardy Ornamental Shrubs, our selection of sorts, 3 to 4 feet high.

### Tender Plant Collections

- K—Eight Tuberoses, largest size, 50 cents.
- L—12 fine Coleus. Fine plants, all different, for 50 cents.
- M—Eight choice Salvia. Plants from 2-inch pots for 50 cents. Or 12 for 3-inch pots for \$1.50.
- N—Six different varieties of the everblooming Cannas for 75 cents.
- O—Four Dahlias, all different, for 50 cents.
- P—Six assorted bedding plants for 50 cents.
- Q—Ten fine named varieties Gladioli, all different, our selection, for 60 cents.
- R—Four Carnations, all different shades, for 50c.
- S—Five beautiful Geraniums for 50c.
- T—Three good Caladium Esculentum for 50 cents, or three large bulbs for \$1.00
- U—Ten fine large Rose Plants, all ready to bloom, all different, from 3-inch pots, for \$1.75, by express at purchaser's risk. This collection will give you results.
- V—Six beautiful Everblooming Roses for 75 cents, small plants; all different colors.
- W—Eight Chrysanthemums, all different, for 60 cents.

**If By Mail add 10 Cents for Each Collection.**

**Special Offer** Have you three friends who love flowers? Send the names of three of your friends together with 40 cents and receive your choice of any one of these money saving collections. Any four for \$1.50 prepaid.

- |   |   |
|---|---|
| 1. Four varieties Cannas, dormant roots, 40c. | 6. Five Hardy Perennial Plants for 40 cents.  |
| 2. Four varieties of Chrysanthemums for 40c.  | 7. Six assorted Bedding Plants for 35 cents.  |
| 3. Five fine Coleus for 40 cents.             | 8. One Asparagus Plumosa. One Asparagus Sprengeri and one Boston Fern for 40 cents. |
| 4. Five small Salvia Splendens for 40 cents.  | 9. One Boston Fern, one Whitmani Fern, one Dwarf Fern for Fern Dish, for 40 cents.  |
| 5. Four varieties Geraniums for 40 cents.     |   |

**JOSEPH BANCROFT & SON, Inc., Lock Box 35, Cedar Falls, Iowa.**

Gentlemen—Enclosed find.....for which please send me Assortment

No.....

NAME AND ADDRESSES OF FRIENDS

1 {	.....	3 {	.....
	.....		.....
2 {	.....	Your Name and Address {	.....
	.....		.....

Please give below names and addresses of a few of your friends who buy flowers, and who you know would appreciate our catalogue and become our customers

[illegible]



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## SURPRISE COLLECTION OF BEDDING

**PLANTS**—Ready June 1. (See Page 39.)

**FALL BULBS**—For winter and spring flowering. Send for Catalog, ready in September.

## SPECIAL NOTICE

All orders to go by mail must have postage added to catalog price of plants. 10 cents for each \$1.00 or less.

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# Bancroft's Beautiful Flowers

## 1920

Flowers Are an Investment, Not a Luxury



HYDRANGEA SNOWBALL IN FOREGROUND

Improve your grounds, see the beautiful effect by  
planting a few trees and shrubs.

We will be pleased to aid you in your selections.  
Send diagram of your grounds.

### JOSEPH BANCROFT & SON, Inc.

Lock Box 35

CEDAR FALLS, IOWA

Telephone 44